

# JOURNAL OF BUSINESS CHEMISTRY

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**Alexander Scholz, Svenja Theisen, Clemens Schneider, Ylva Kloo**

Structural analysis of petrochemical clusters in Germany: What can be learned for the transformation towards climate-neutrality?

**Fabiola I. Schneidera**

A catalyst for change? How sustainable finance can support the transition of the chemical industry

**Michael Carus and Christopher vom Berg**

How to Enable the Transition From Fossil to Renewable Carbon in the Chemical and Material Sector



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# Letter from the Editors

## Starting Into a New Year – Emerging Challenges and Sustainability Issues for the Chemical Industry

The year 2024 starts with ecosystems and sustainability challenges in different continents, like alarming forest fires around the globe, our world is facing various problems that derive from global trends such as demographic changes, increasing globalization, scarcity of energy and resource. In light of these pressing concerns, the upcoming issue will delve into the intersection of corporate environmental strategies, defossilization efforts, and sustainable practices, aiming to ignite discussions that propel us towards a more environmentally conscious and resilient business landscape.

The Journal of Business Chemistry remains steadfast in its mission to be the premier platform at the intersection of management and chemistry, biotechnology, or pharmacy. We will persist in fostering a dynamic dialogue between science and business, supporting management practices and sustainability topics in the chemical and pharmaceutical industry, and guiding the way for further research.

In line with our aim and scope, we are thrilled to present a lineup of insightful articles and papers addressing these topics. The first issue of this year starts with the research paper „Structural analysis of petrochemical clusters in Germany: What can be learned for the transformation towards climate-neutrality?“, by the authors Alexander Scholz, Svenja Theisen, Clemens Schneider and Ylva Kloo. Their investigation reveals challenges and opportunities for transitioning towards climate-neutrality. With a focus on feedstocks, energy supply, product portfolios, and process integration, the paper provides unique insights into the complexities of developing tailored defossilization strategies for each cluster.

In the enlightening article by Fabiola Schneider, „A catalyst for change? How sustainable finance can support the transition of the chemical industry“, addresses the chemical sector’s impact on manufacturing supply chains and its potential as a key driver for emission reductions, particularly in Scope 3 emissions. She explores how innovative sustainable finance instruments can play a crucial role in providing credible signals for transition plans, emphasizing the need to address greenwashing concerns as the market for sustainable debt matures.

Finally, in the article „How to Enable the Transition From Fossil to Renewable Carbon in the Chemical and Material Sector“ by Michael Carus and Christopher vom Berg, they delve into the collaborative efforts of international brands, leading chemical and bioeconomy companies, and innovative start-ups. Their focus is on guiding a smart transition from fossil carbon to renewable carbon, highlighting the pivotal role of cooperation in this transformative journey.

As we embark on this journey forward, we invite you to join us in exploring these thought-provoking contributions and engaging in the discourse on these challenges and topics that define the Journal of Business Chemistry.

Please enjoy reading the first issue of this year, we are grateful for the support of all authors and reviewers for this enlightening issue. If you have any comments or suggestions, please do not hesitate to contact us at [contact@businesschemistry.org](mailto:contact@businesschemistry.org) for more updates and insights on management issues in the chemical industry, follow us on LinkedIn: [www.linkedin.com/company/jobc/](https://www.linkedin.com/company/jobc/) and subscribe to our newsletter.

**Wishing you all a successful and inspiring year ahead!**

Andrea Kanzler, Executive Editor  
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# Research Paper

Alexander Scholz \*, Svenja Theisen \*\*, Clemens Schneider \*\*\*, Ylva Kloos\*\*

## Structural analysis of petrochemical clusters in Germany: What can be learned for the transformation towards climate-neutrality?

**The petrochemical industry is among the most relevant sectors from an economic, energetic and climate policy perspective. In Western Europe, production occurs in local chemical parks that form strongly connected and densely integrated regional clusters. This paper analyzes the structural characteristics of the petrochemical system in Germany and investigates three particularly distinct clusters regarding their challenges and chances for a transition towards climate-neutrality. For this, feedstock and energy supply, product portfolios and process integration as well as existing transformation activities are examined. We find that depending on their distinct network characteristics and location, unique and complex strategies are to be mastered for every cluster. Despite the many activities underway, none of them seems to have a strategic network to co-create a tailored defossilization strategy for the cluster - which is the core recommendation of this paper to develop.**

### 1 Introduction

The production of basic petrochemicals is responsible for at least 15% of the demand for mineral oil products in Germany, both in terms of energy and feedstock (BAFA, 2021). The bulk of this flows into the production of high-value chemicals (HVC), which in turn form the basis for the manufacture of polymers and plastics. The latter are of greatest relevance to the industry: of the nearly 75 billion euros in sales generated by the German petrochemical industry in 2022, almost half was attributable to the polymers market segment alone (VCI, 2023). The production sites in Germany are of particular relevance, since their sales account for 38% of European petrochemical industry turnover (VCI, 2023; Cefic, 2023). However, these activities result in carbon emissions

of 56 Mt per year, equating to 28% of the EU chemical industry emissions<sup>1</sup>, and significantly more if scope 3 are regarded (Cefic, 2021; FutureCamp & DECHEMA, 2019). A transformation of today's petrochemical industry based on fossil raw materials to a circular system based on renewable resources is thus of utmost importance for a climate-neutral economy.

However, this change is associated with particularities that go beyond the challenges in other sectors. The production of petrochemicals not only utilizes fossil raw materials for energetic purposes, but also as feedstock for a diverse range of processes. Additionally, the manufacturing of HVC

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<sup>1</sup> Both German and European figures include scope 1 and scope 2 emissions.

and its further processing into polymers largely takes place in chemical clusters which are characterized by deeply integrated multi-step production routes and heterogeneous product portfolios. These clusters are closely interconnected with each other by a system of pipeline infrastructure, interacting by exchange of feedstock and intermediate products, thus forming a wide-span petrochemical network in northwestern Europe. As each industrial cluster is unique, there will be no one-size-fits-all pathway towards climate-neutrality (Rattle & Taylor, 2023). Instead, local conditions that have developed over the last century must be taken into account if change is to be successfully realized.

Gaining an in-depth understanding of this system and the respective characteristics of its individual components therefore represents an important prerequisite for a successful transformation towards climate neutrality. This paper thus aims to answer the following three research questions:

1. **How** is the current petrochemical production system in Germany and Western Europe structurally constituted?
2. **What** are regional particularities and **which** special interdependencies exist between the individual petrochemical clusters?
3. **To what extent** do these factors constitute significant points of influence for a successful transformation of the clusters, and what lessons can be learned for the overall transition of the petrochemical industry?

This paper is structured as follows: First, the methodologies and tools that were used for the analyses<sup>2</sup> are explained. Then, the characteristics of the petrochemical system in Germany and Western Europe are described and illustrated with maps that help to explain the clustering. This part contains a model-based balance of petrochemical production in Germany, including its respective demand and supply of energy and raw materials. Following this, a selection of three clusters is presented in more detail. Here, the current production structure and the existing infrastructural network are first analyzed before special regional particularities are examined with regard to their impact on a climate-neutral transformation. Finally, conclusions for decision-makers on the regional level are discussed.

<sup>2</sup> Part of the descriptive analyses presented in chapters 3.1 and 3.2 has already been published as a project report in a different format, with larger scope and in German language (cf. Scholz et al., 2023). In this follow-up paper, some of the most important results are presented in revised form and supplemented by extensive follow-up analyses for three selected regions.

## 2 Methods

In this section, we outline the various methods and tools employed in our analysis, which include database evaluation, desk research, GIS mapping, model calculations, process flow analysis and criteria-based assessment. These methods were essential for conducting a comprehensive investigation of the research questions outlined in the previous chapter.

**Database evaluation** with value chain analysis: Leveraging a Wuppertal Institute proprietary database on plants and production sites, an assessment of entire petrochemical value chains associated with the subject of polymers was conducted.

**Desk Research:** Extensive desk research in online media, scientific publications and company websites was conducted, supplemented by expert interviews and stakeholder consultations. This qualitative data collection process provided valuable background information to gather a contextual understanding of the subject matter as well as site-specific information on infrastructure, product portfolios and innovation activities.

**GIS Mapping:** To analyze and represent both production sites and infrastructure relevant to this study, public Geographic Information System (GIS) data was utilized. This approach allowed for creating detailed maps using the software QGIS, supporting the spatial representation of critical factors within the research scope.

**Model Calculation** using WISEE EDM-i: We applied the WISEE EDM-i model, a tool regularly utilized at the Wuppertal Institute for scenario generation. Using a techno-economic approach, this model simulates a cost-effective, geographically diverse system of petrochemical production in Europe. The model's objective was to economically optimize production in order to meet predefined demand for a range of polymers. The manufacturing of intermediate and final products was simulated via a set of production processes, for which mass input and output data as well as cost parameters were specified. Such processes were for example naphtha steam cracking and polymerization, and

all processes are represented as vertical bars in Figure 2. Known processing capacities in Europe, as well as refineries, terminals and transport options for feedstocks, platform products and intermediates were locationally specified based on the site-specific data from the database and additional gathered information (see above). The economic optimization was performed in the model by taking into account the cost parameters for the processes, market prices of the different feedstocks and the costs of transporting the materials. A linear optimization procedure allocated the annual production to the various sites, resulting in site-specific utilization of the available capacities and transport options. Finally, these results were combined with data from the database on specific primary energy- and feedstock use for the included processes and with data on CHP capacities and their utilization, yielding a primary energy balance for the regional and national production systems. To validate the results for Germany, Eurostat and industry association production statistics for the year 2018 as well as the energy balances at the national and federal state level were used.

**Process Flow Analysis** using Sankey Diagrams: To gain insights into and visualize the flow of processes and resources, we generated several Sankey diagrams. These visual representations help to understand the distribution and transformation of materials and energy within the studied systems, aiding in identifying crucial points and interrelations in supply chains.

**Criteria-based assessment** of petrochemical clusters: Four categories were pre-defined, that structure the examination of the regional characteristics for their implications on a climate-neutral transformation.

In summary, the combination of these methods and tools provided a multifaceted approach to our analysis, incorporating quantitative and qualitative elements.

## 3 Results

### 3.1 The petrochemical system in Germany and Northwestern Europe

Steam crackers are at the core of petrochemical production in Germany and Europe. Typically, these are closely co-located to refinery complexes, which provide naphtha and liquefied petroleum gas (LPG) distilled from crude oil and

thus the feedstock for the operation of the steam crackers. The crackers primarily produce high-value chemicals, which serve as the basis for various production routes up to polymers. These HVC include the olefins ethylene, propylene and butadiene, as well as the aromatics toluene, benzene and xylene. Figure 1 displays all relevant petrochemical sites in Germany and neighboring countries. It shows that the production of HVC and its processing into polymers largely takes place in regions with a particularly high density of individual sites and that these are closely interconnected in a system of pipeline infrastructure. For the present analysis, the regions with a particularly high concentration of petrochemical production are grouped into the following eight clusters.

- **Bavarian Chemical Triangle:** The cluster consists of a collection of chemical companies in the southeastern part of Bavaria, of which the plants in the two chemical parks Burghausen and Burgkirchen/Gendorf are particularly important for the petrochemistry.
- **Ludwigshafen:** With a plant area of about 10 km<sup>2</sup>, BASF SE's Verbund site in Ludwigshafen, Rhineland-Palatinate, is considered the largest contiguous chemical site in the world.
- **Rhineland:** The Rhineland cluster is characterized by a very high density of chemical companies located to the south and north of Cologne along the Rhine and concentrated in particular in the chemical parks of Wesseling, Knapsack, Leverkusen and Dormagen.
- **Emscher-Lippe:** The Emscher-Lippe region is located in the northern part of the Ruhr area, bounded by the two rivers after which it is named. With a very high density of industrial companies, it is one of the economic core zones of the Ruhr area and also ranks among the most important chemical regions in Germany and Europe.
- **Central European Chemical Network:** This cluster is a regional consortium of the chemical industry in Saxony-Anhalt, Saxony, and Brandenburg. It comprises the chemical parks in Zeitz, Böhlen, Leuna and Schkopau. Deviating from the official characterization of this region, the locations in Schwarzheide and Bitterfeld-Wolfen are not considered part of the cluster in the present analysis (CeChemNet, n.d.).
- **North Sea:** The North Sea cluster consists of the Heide refinery and the petrochemical locations in Brunsbüttel and Stade, which are located in the northern German states of Lower Saxony and Schleswig-Holstein. Strictly speaking, Heide/Brunsbüttel and Stade are two



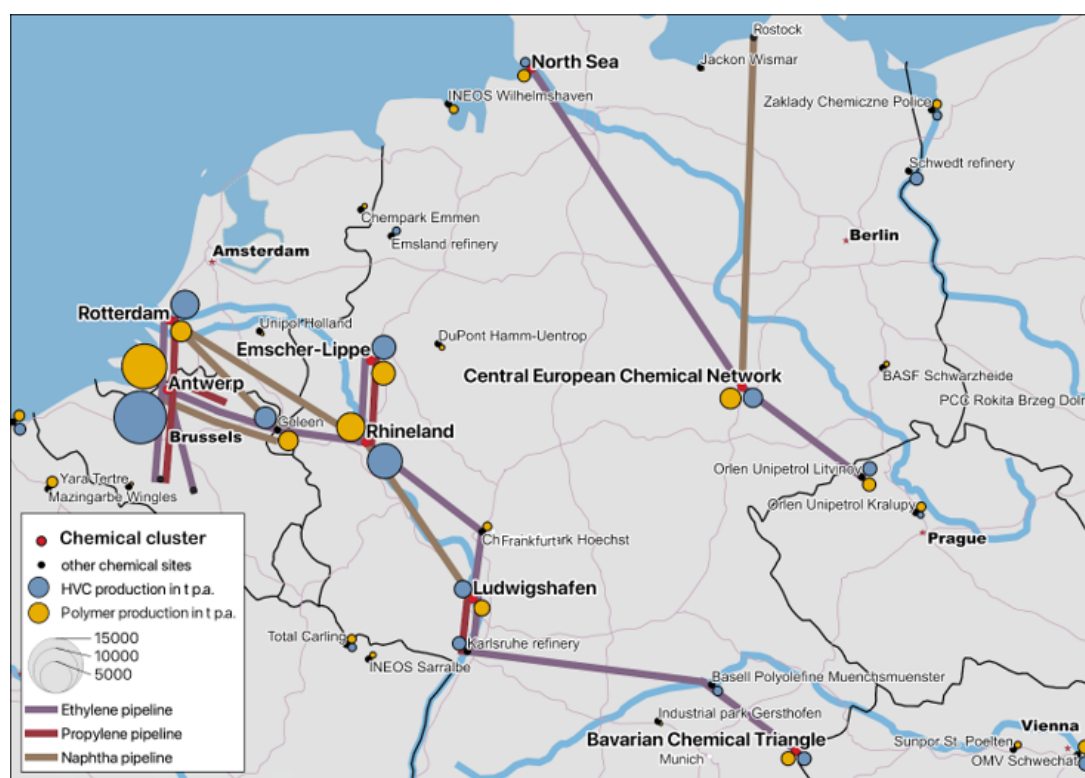


Figure 1 Geographical location of the petrochemical system in Germany and the surrounding area. Bubble sizes correspond to production volumes in 2018, according to our simulation. Source: Translation of previous work (Scholz et al. 2023).

physically and economically independent clusters, but they are combined for the purposes of the following analyses.

- **Rotterdam:** The cluster is situated in and around the Port of Rotterdam in the western Netherlands, including the sites in Moerdijk. This is the largest seaport and the second-largest chemical site in Europe, closely integrated with the supra-regional chemical industry.
- **Antwerp:** The Port of Antwerp is regarded as the largest chemical cluster in Europe and the second-largest globally. With its connection to international maritime traffic and an extensive pipeline network, the cluster serves as a central hub for the transportation of raw materials and feedstocks within the broader European petrochemical industry.

In addition to these regional clusters, the Antwerp-Rotterdam-Rhine-Ruhr Area (ARRRA) can also be identified as a supercluster on the map in Figure 1. This consists of the regional clusters Rhineland, Emscher-Lippe, Rotterdam and Antwerp and is the most important chemical region in Europe.

## Production balance for Germany

The following Sankey diagram in Figure 2 illustrates polymer production in the German clusters and the preceding processing of relevant raw materials and intermediates. All production volumes, flows and process chains shown are based on own model calculations.

Approximately half of the naphtha required for steam cracking in Germany is directly imported, while the other half is distilled from crude oil in local refineries. In addition to naphtha, other refinery products are also supplied as organic feedstock. These include heavy oil, LPG, gas oil for olefin production and reformates which play a crucial role for aromatics extraction. Other raw materials are needed to supply inorganic feedstock for polymers, primarily rock salt for chlorine production, as well as, to a lesser extent, natural gas and nitrogen for ammonia.

The various organic and inorganic raw materials form the basis of all polymers. The most significant in terms of quantity are the production of various-density polyethylene (PE), polypropylene (PP) and polyvinyl chloride (PVC). In addition to these mass-produced polymers, a range of



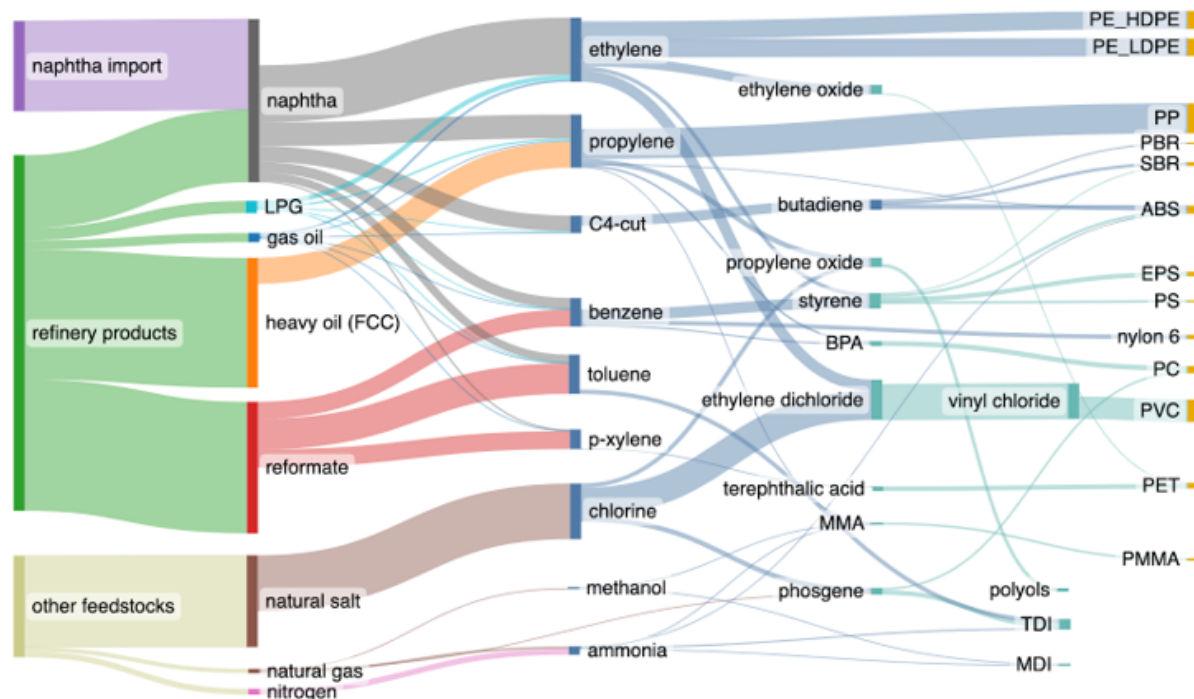


Figure 2 Sankey diagram of polymer production in Germany. The values correspond to modeled production volumes in 2018. All production volumes and process chains shown here are based on our own model results and are subject to corresponding uncertainties. If a node is not followed by a (complete) flow into a downstream process, this indicates surpluses that are utilized as by-products for energetic purposes or exported to markets outside the polymers sector. Source: Translation of previous work (Scholz et al. 2023).

others are manufactured in Germany, including acrylonitrile-butadiene-styrene (ABS), polycarbonate (PC), polyethylene terephthalate (PET), expanded polystyrene (EPS), nylon 6, styrene-butadiene rubber (SBR), polymethyl methacrylate (PMMA), polybutadiene rubber (PBR) and polystyrene (PS).

### Primary energy balance for the production system in Germany

The primary energy balance of chemical energy carriers of the production system has been generated for Germany via model calculations and is presented as a Sankey diagram in Figure 3. In addition, regional insights into energy data can be found in the appendix.

The production has a primary energy demand of 280 TWh from fossil energy sources, of which over 260 TWh or 93% are located within the six studied clusters.

Over 70% of the total primary energy demand is needed as feedstock to produce chemical products. However, a portion of the feedstock used in the processes is not converted

into the target products, resulting in energetically usable by-products. Steam cracking of naphtha and LPG in Germany requires 180 TWh, with over half of it being consumed in the Rhineland alone. After cracking, 63 TWh by-product fuel is available. However, this is only gross, as more than 50% is needed again to operate the cracking furnaces in the steam cracker. Typically, the cracked light gas component of the steam cracker products, consisting of methane and hydrogen, is used for this purpose. Contrary to occasional representations, the operation of a naphtha steam cracker does not require natural gas but actually shows a surplus of gas produced as a by-product (Cefic, 2013; Dehandschutter, 2006). The excess fuel, amounting to over 30 TWh, is utilized in steam boilers or combined heat and power (CHP) plants, where it supplies about one quarter of their fuel demand. In addition, coal is (still) used, with North Rhine-Westphalia being the regional focus. In some locations, surplus hydrogen is also used, which refers to hydrogen generated as a by-product of chlorine production that cannot be utilized onsite as a molecule. The resulting fuel demand of CHP and steam boilers in our model calculations is covered by natural gas. Natural gas is also used for the operation

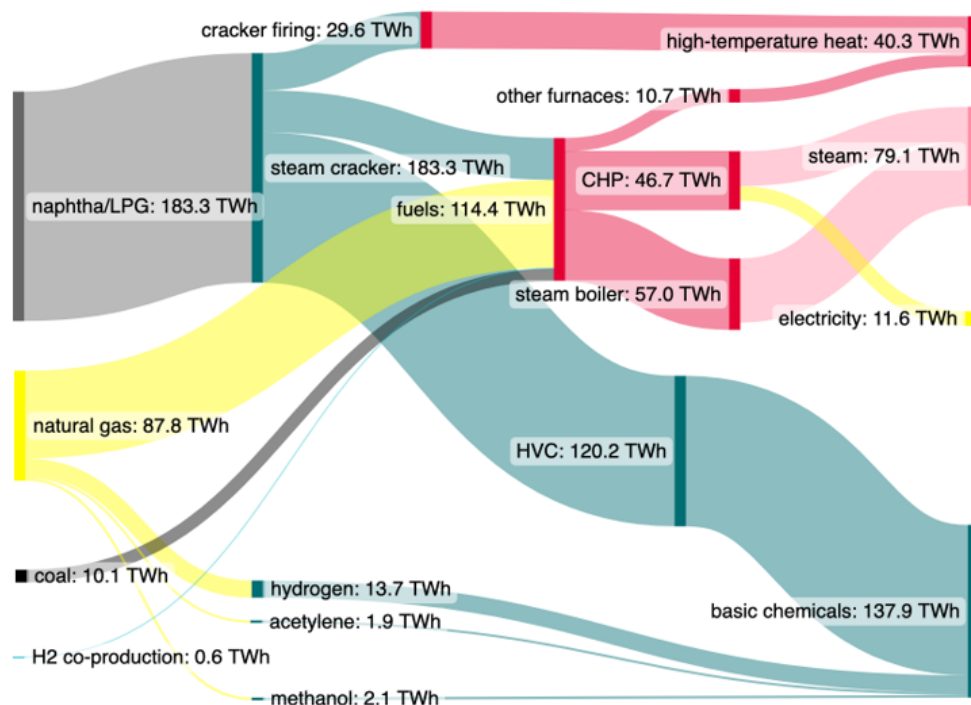


Figure 3 Sankey diagram of modeled primary energy demand for the production of basic chemicals in Germany in 2018. Data refers to the complete chemical industry without pharmaceuticals. External electricity procurement is not included here. Source: Translation of previous work (Scholz et al. 2023).

of other industrial furnaces. The highest demand here is in the production chain for PVC with the precursor products ethylene dichloride (EDC) and vinyl chloride monomer (VCM). Finally, the material demand for natural gas is also significant: a total of 14 TWh is required for hydrogen production, with the majority going to ammonia production, followed by acetylene and methanol. The clear regional focus of both material and absolute use of natural gas is the Ludwigshafen site, accounting for almost one-third of total demand of the basic chemicals industry in Germany (as of 2018).

Our model calculation also shows that the total electricity demand of the basic chemicals industry in Germany is approximately 46 TWh, of which 25% is self-generated, thus external electricity purchases account for approximately 35 TWh (not shown in the graph). Taking into consideration these procurements, the total primary energy demand in Germany increases to nearly 320 TWh per year.

### 3.2 In-depth analysis of three selected clusters

Of the eight clusters shown in Figure 1 and briefly characterized in Section 3.1, the three German clusters Rhineland, Central European Chemical Network and North Sea will be discussed in detail below. We selected these three examples due to their high degree of differentiation in terms of regional location, infrastructural connectivity and product portfolios.

#### Cluster 1: Rhineland

The Rhineland cluster, illustrated in Figure 4, is situated along the river Rhine to the south and north of Cologne and is a major industrial hub comprising 260 chemical companies with approximately 70,000 employees. In 2021, these companies collectively generated 30 billion euros in sales, constituting a significant 22% of Germany's total chemical revenue (ChemCologne, 2021).

The historical roots of this cluster can be traced back to the 18th century when the first fragrance producers

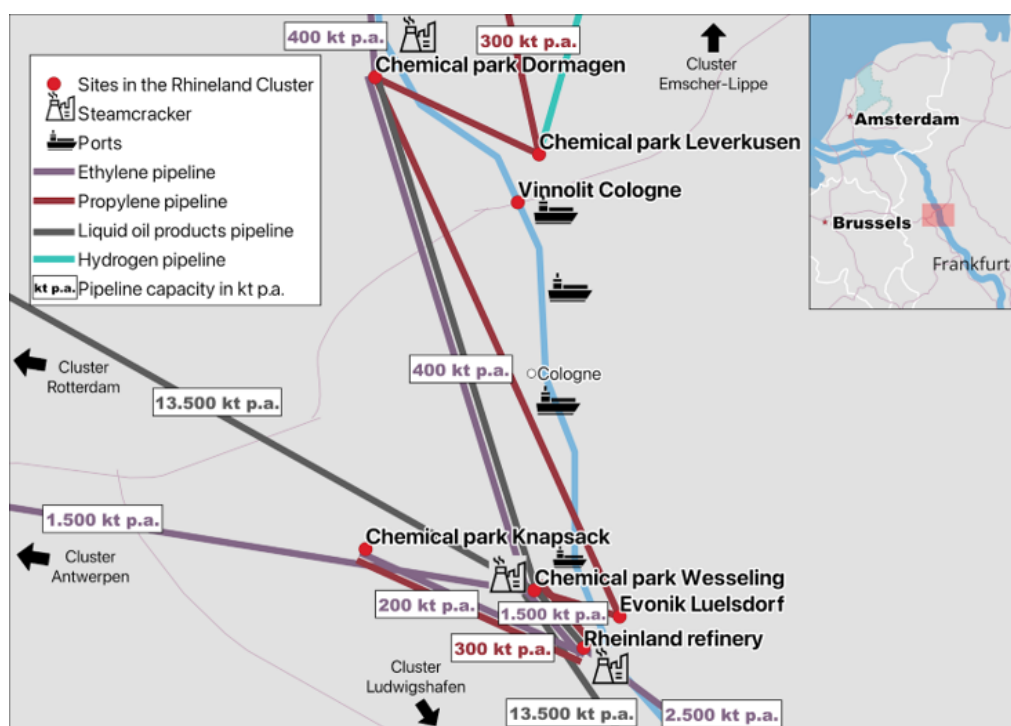


Figure 4 Geographical location of the Rhineland cluster and associated sites as well as its infrastructural connectivity both within and to other regions. Source: Translation of previous work (Scholz et al. 2023).

settled and with increased industrialization in the 19th century, a significant chemical industry evolved within the Rhineland (Arbeitgeberverband Chemie Rheinland e.V., n.d.; ChemCologne, 2021). This development progressed with the emergence of coal chemistry at the beginning of the 20th century when chemical companies used the raw materials from local coal mining and the byproducts of coke production (Meijering & van Leeuwen, 2021). In the 1950s and 1960s, the region grew in the course of the West German economic boom and gradually transformed from a coal- to a petroleum-based chemical industry, enabled by the locational advantages of integrated production, i.e., the exchange of raw materials and intermediates between companies via pipelines. The disintegration of large chemical firms like Bayer, Höchst and Hüls led to the creation of so-called chemparks in the 1990s, integrating ever-more companies that took over part of the existing production chains. The location is indeed decisive in this success story, because the Rhine-Ruhr area offers a large sales market nearby and the river serves as a vital transport link to the major chemical sites of Rotterdam and Antwerp (Arbeitgeberverband Chemie Rheinland e.V., n.d.; ChemCologne, 2021).

Today, crude oil is mainly obtained from the large tank terminals of the Rotterdam harbor via pipeline which supplies

the Shell refineries in Godorf and Wesseling, collectively processing approximately 18 Mt of crude oil. As shown in Figure 4, the Rhineland maintains strong connections and interdependencies with other petrochemical clusters. Naphtha and other liquid products are transported via pipelines to steam crackers in Wesseling and Dormagen, owned by Shell, LyondellBasell and Ineos. Approximately one quarter of these steam cracker feedstocks is provided by the Shell refinery, the remaining is imported from external sources. The produced olefins are distributed via product pipelines within the cluster and to the Ruhr area, along the Rhine to Ludwigshafen, Antwerp and the Chemelot cluster in the Netherlands. Inland waterways are utilized for transport as well, connecting Godorf with Duisburg (in the Ruhr area), Rotterdam, Antwerp and Ludwigshafen.

As shown in Figure 5, the Rhineland cluster boasts a diverse product portfolio, with a strong emphasis on basic chemicals. These encompass crucial HVC such as ethylene, propylene and butadiene, primarily produced through naphtha steam cracking while propylene is also derived via fluid catalytic cracking (FCC) at the refineries. The inorganics chlorine and ammonia are important building blocks as well, although they are used for processes outside the polymer segment as well. The most important intermediates in the cluster in

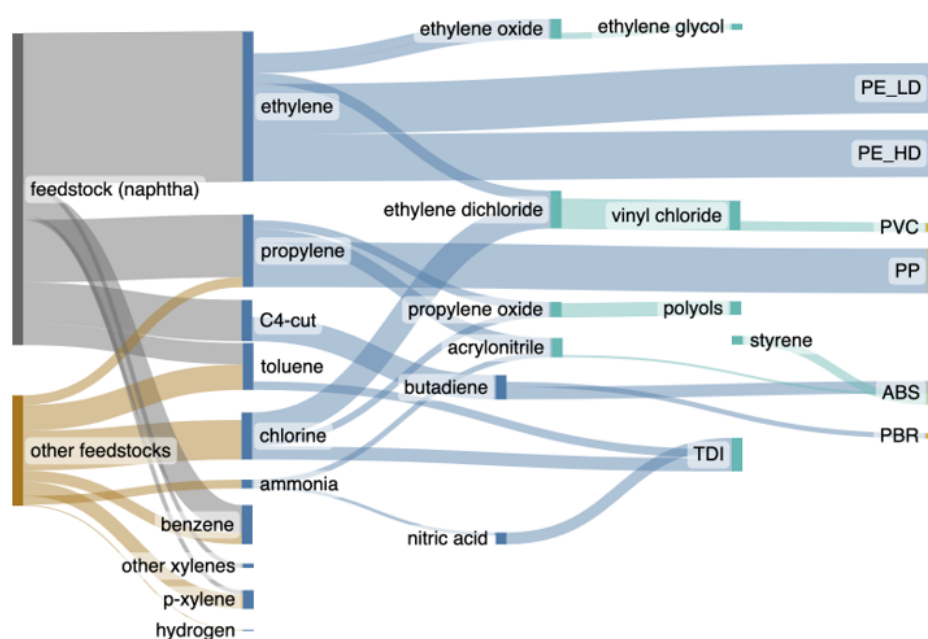


Figure 5 Sankey diagram of production within the Rhineland cluster. All production volumes and process chains shown here are based on our own model calculations and are subject to corresponding uncertainties. The initial base „other feedstocks“ is a collective term for input materials such as crude oil, natural gas, salts, etc., which are distinguished from the feedstock naphtha. If a node is not followed by a (complete) flow into a downstream process, this indicates surpluses that are utilized as by-products for energetic purposes, used in markets outside the polymer sector or exported to other chemical clusters. A node without a preceding or only partially covering flow indicates product sourcing from outside the cluster. Source: Translation of previous work (Scholz et al. 2023).

terms of volume include EDC, toluene diisocyanate (TDI) and acrylonitrile, while the most relevant polymers are PE (both low and high density), PP and ABS. The Rhineland cluster exhibits a very high degree of self-supply regarding its use of intermediates. According to our simulation, only styrene and nitric acid are respectively fully and partly imported from external sources, as there are notable production surpluses in almost every other segment that can be exported.

The scale and breadth of production result in the Rhineland cluster having by far the highest energy demand of all the regions studied (see appendix for an overview on energy related data). Excluding purchased electricity, primary energy demand amounts to 106 TWh, almost entirely (99 TWh) covered by naphtha and LPG as feedstock for the large steam cracker fleet. A significant portion of the total energy demand is required to provide high-temperature heat (18.1 TWh) and steam (18.5 TWh), which are predominantly sourced from by-products of the cracker process. Additionally, the Rhineland cluster features a 300 MW coal-fired CHP plant located in Dormagen, as well as a power plant in Wesseling fueled by cracker by-products to generate electrical power. These various sources of energy and

feedstock supply underscore the highly-integrated nature of the cluster's activities, but also its dependence on fossil raw materials and structures.

## Cluster 2: Central European Chemical Network

The Central European Chemical Network (CeChemNet) is a regional consortium of the chemical industry in Saxony-Anhalt, Saxony and Brandenburg. The cluster, as illustrated in Figure 6, is geographically rather dispersed but linked with a strong pipeline infrastructure. It encompasses the chemical parks in Zeitz, Böhlen, Leuna and Schkopau. Further important sites in the region are located in Schwarzheide and Bitterfeld-Wolfen but these are not defined as part of the cluster in the present analysis. The entire region comprises some 600 companies over an area of 5,500 hectares, employing 27,000 people (CeChemNet, n.d.).

Historically, the development of this region has been closely intertwined with the presence of lignite coal deposits, which served as both energy and carbon source for chemical production. Until the end of World War II, significant segments of Germany's basic chemical industry were located here.

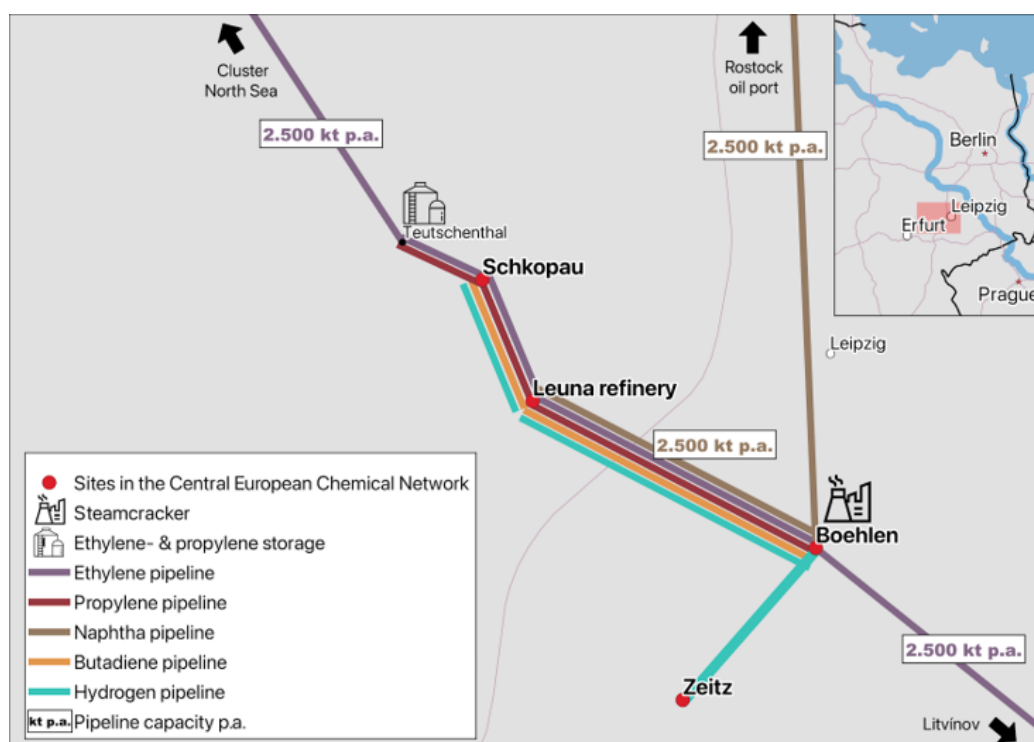


Figure 6 Geographical location of the Central European Chemical Network and associated sites as well as its infrastructural connectivity both within and to other regions. Source: Translation of previous work (Scholz et al. 2023).

Interconnected through pipelines, the sites formed a tightly integrated raw material network with the local coal mines. The transition to petrochemical processes was only partially accomplished during the period of the German Democratic Republic. Consequently, the sites underwent substantial restructuring and privatization during the reunification of Germany in the 1990s. While lignite continues to play a crucial role from an energy perspective, the restructuring resulted in the establishment of a petrochemical raw material network, featuring an oil refinery in Leuna and a steam cracker in Böhlen.

As illustrated in Figure 6, the sites are connected through pipeline infrastructure, facilitating the transport of ethylene, propylene, butadiene and hydrogen within the cluster. Additionally, the storage facility in Teutschenthal, where ethylene and propylene are stored in caverns, as well as connections to neighboring chemical regions contribute to the network's supply security. The feedstock for Dow Chemical's steam cracker in Böhlen is supplied by two ways: The first is through a dedicated naphtha pipeline to the oil port of Rostock, where the feedstock is imported directly – formerly from Russia, but now mainly from Algeria, Qatar and the United States. The second way is via a pipeline connection to the Leuna refinery where up to 50% of the

cluster's naphtha needs are distilled from crude oil. The intermediate products manufactured on this basis in Böhlen supply the sites in Schkopau and Leuna. The cluster is infrastructurally connected to the North Sea with Stade as another important site owned by Dow and with facilities in the Czech Republic.

The following Sankey diagram in Figure 7 provides a detailed breakdown of material flows within the cluster's polymer production system. On site, crucial HVC such as ethylene, propylene and benzene are produced by naphtha steam cracking, while propylene is also derived via FCC at the Leuna refinery. Chlorine is important as well, but is also used for processes not related to polymer production. It seems that significant amounts of HVC are not further processed into polymers within the cluster (e.g. ethylene to approximately 50%, propylene to one-third). On the other hand, the production of butadiene seems to be insufficient for the rubber manufacturing on site, which results in import requirements. The most important intermediates in terms of volume include styrene (with considerable surpluses), EDC and vinyl chloride. Various intermediates appear to be sourced from outside, especially terephthalic acid. The most relevant polymers are PET, PVC, SBR and PP.



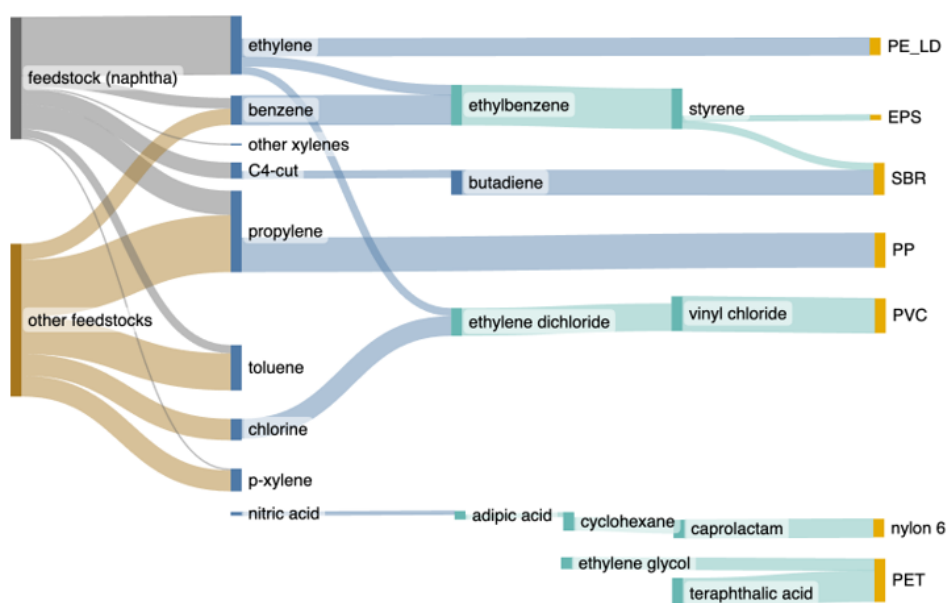


Figure 7 Sankey diagram of production within the Central European Chemical Network. All production volumes and process chains shown here are based on our own model calculations and are subject to corresponding uncertainties. The initial base „other feedstocks“ is a collective term for input materials such as crude oil, natural gas, salts, etc., which are distinguished from the feedstock naphtha. If a node is not followed by a (complete) flow into a downstream process, this indicates surpluses that are utilized as by-products for energetic purposes, used in markets outside the polymer sector or exported to other chemical clusters. A node without a preceding or only partially covering flow indicates product sourcing from outside the cluster. Source: Translation of previous work (Scholz et al. 2023).

With a primary energy demand of 36 TWh (excluding purchased electricity), the Central European Chemical Network ranks in the middle of the analyzed German clusters. A little more than half of this demand is attributed to naphtha and LPG used as steam cracker feedstock. Natural gas is utilized in a similar order of magnitude, primarily for steam generation (17 TWh). The 900 MW lignite-fired power plant in Schkopau is another source of energy supply. Presently, lignite, crude oil products and natural gas dominate the structures in the Central European Chemical Network (see the appendix for more details on the cluster's energy-related data).

### Cluster 3: North Sea

The North Sea cluster, as illustrated in Figure 8, consists of the Heide refinery and the petrochemical sites in Brunsbüttel and Stade, which are located in the northern German states of Lower Saxony and Schleswig-Holstein. The refinery has a capacity of 4 Mt of crude oil distillation and 450 kt of chemical products (Raffinerie Heide, n.d.). The Chemcoast Park Brunsbüttel accommodates 15 firms on 2,000 ha, DOW's facility in Stade covers an area of 550 ha and is one of the largest industrial plants in Lower Saxony (ChemCoast Park Brunsbüttel, n.d.; DOW, n.d.).

The formation of the cluster dates back to 1940 when the Heide refinery was founded due to the availability of local crude oil (Raffinerie Heide, o. J.-a). The establishment of the petrochemical plants in Brunsbüttel and Stade was facilitated by the favorable logistical access to the Elbe waterway (Metropolregion Hamburg, n.d.).

As shown in Figure 8, the cluster offers key infrastructural features such as linkage to the national and international shipping network, with the port of Stade mainly importing propylene, phenol and acetone and Brunsbüttel hosting storage facilities for oil imports. From Brunsbüttel's port, a pipeline supplies crude oil to the Heide refinery. An ethylene pipeline links the Heide refinery to the Chemcoast Park Brunsbüttel and the DOW site in Stade. Ethylene is also delivered to Stade via pipeline from the Central European Chemical Network. Additionally, a hydrogen pipeline links Heide and Brunsbüttel. Furthermore, national railways are important in the company supply chains of Covestro and Dow. Aniline and nitrobenzene are supplied from the Emscher-Lippe cluster, while various basic chemicals are imported from the CeChemNet.

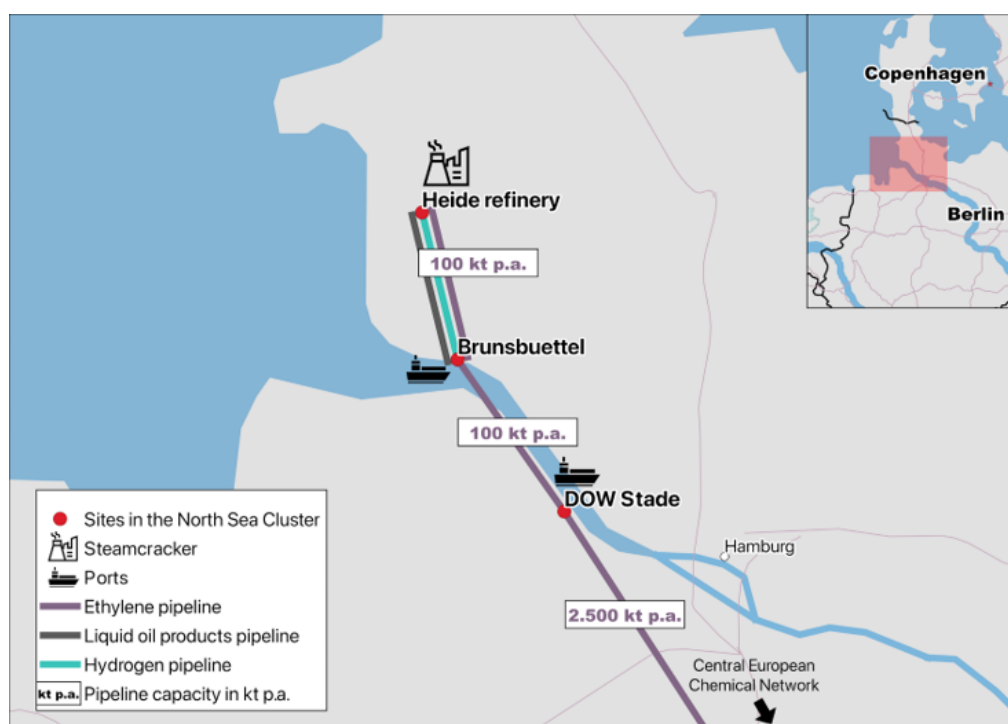


Figure 8 Geographical location of the North Sea cluster and associated sites as well as its infrastructural connectivity both within and to other regions. Source: Translation of previous work (Scholz et al. 2023).

According to our model calculations, the Heide Refinery utilizes 0.3 Mt of naphtha as feedstock for its steam cracker on an annual basis. This cracker can utilize diverse feedstocks quite flexibly according to market conditions, and is also compatible with ethane or LPG, which are sourced via the Brunsbüttel port and (for the latter) by the refinery. In Brunsbüttel, feedstock is mainly supplied from the oil ports and the refinery. Germany's largest oil field, Mittelplate, is nearby and supplies 1 Mt/year to the sites in the cluster as well (Wintershall Dea, n.d.). Chlorine production in DOW Stade benefits from nearby rock salt deposits.

The following Sankey diagram in Figure 9 provides a detailed breakdown of material flows within the cluster's polymer production system. Chlorine is the most important basic chemical, followed at a distance by various aromatics and olefins. Several intermediates are derived from the basic chemicals, in particular methylene diphenyl isocyanate (MDI), EDC and propylene oxide. The MDI produced via aniline derivation by Covestro at Brunsbüttel is a significant

export commodity, with Brunsbüttel being one of the largest MDI producers in Europe. With regards to polymers, only PC is produced. From Figure 9, it is evident that both imports and exports are significant contributors to the cluster's portfolio. It seems that one quarter of DOW Stade's chlorine production is subject to further polymer processing within the cluster. Other basic materials and intermediates are also only proportionally processed on site and presumably exported or used in processes outside of polymer production. Also, some intermediates have to be sourced externally, such as aniline and formaldehyde (used in the production of MDI) for the Brunsbüttel site and phenol and acetone (used in the production of BPA and PC) for the Stade site.

With approximately 11 TWh<sup>3</sup>, the North Sea has the lowest primary energy demand of all German clusters. The predominant energy source is natural gas (7.8 TWh), which primarily fuels CHP plants and steam boilers but is also used as a feedstock for ammonia production (not shown in Figure 9). Additionally, the partial oxidation of natural

<sup>3</sup> It should be noted that the extensive chlorine production in the cluster is accompanied by a substantial demand for electricity. Some of this is generated on site in the plant's own power stations, but a significant proportion is purchased externally and is not covered by this analysis. In an older brochure, DOW, by far the largest chlorine producer in the cluster, stated its own total electricity demand in Stade at 5 TWh, a figure confirmed by two recent newspaper articles (DOW, 2013; SZ, 2022; taz, 2023). Even taking these quantities into account, the energy requirements of other clusters remain higher.



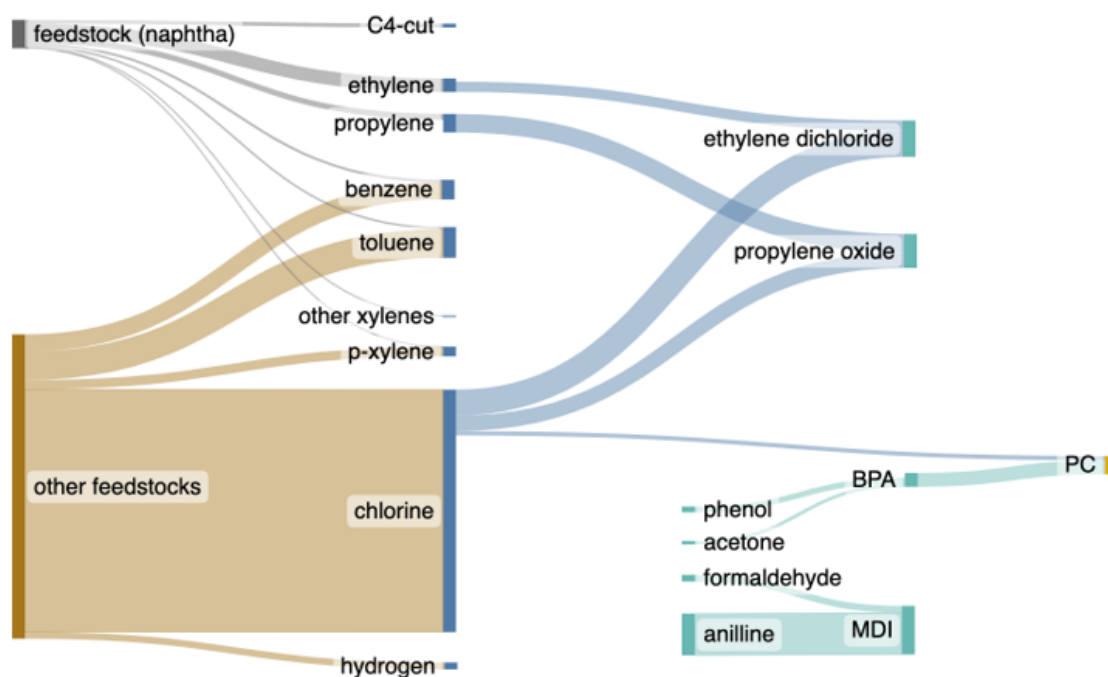


Figure 9 Sankey diagram of production within the North Sea cluster. All production volumes and process chains shown here are based on our own model calculations and are subject to corresponding uncertainties. The initial base „other feedstocks“ is a collective term for input materials such as crude oil, natural gas, salts, etc., which are distinguished from the feedstock naphtha. If a node is not followed by a (complete) flow into a downstream process, this indicates surpluses that are utilized as by-products for energetic purposes, used in markets outside the polymer sector or exported to other chemical clusters. A node without a preceding or only partially covering flow indicates product sourcing from outside the cluster. Source: Translation of previous work (Scholz et al. 2023).

gas generates hydrogen which is subsequently utilized for ammonia production. The second major energy source (besides electricity) is naphtha with 3.5 TWh. At Brunsbüttel and Stade, CHP plants are operated by natural gas, with an additional 0.4 TWh of hydrogen that results from chlorine production also being utilized for combustion in Stade. Although the cluster is comparatively less energy-intensive, its dependence on fossil energy sources, particularly natural gas, remains significant (see appendix for more energy data).

### 3.3 Criteria-based assessment of the three clusters

#### Approach

In this chapter, the regional characteristics of the clusters described above are examined for their implications on a climate-neutral transformation. In order to identify and

interpret such regional strengths and challenges, the particularities of the clusters are grouped into the following four criteria:

**Feedstock supply:** This criterion assesses the existing feedstock infrastructure regarding its diversity as well as its connectivity to other clusters and import possibilities. We assume that a cluster with multiple exchange possibilities for feedstocks and intermediates as well as connections to international import options for future green molecules is more robustly positioned.

**Energy supply:** This criterion evaluates the regional availability of renewable energy potentials in relation to industrial demand. Decarbonization in Germany poses high economic challenges for energy-intensive processes and these are therefore particularly prone to renewables pull<sup>4</sup> (Samadi et al., 2023) or carbon leakage<sup>5</sup>. Therefore, clusters with high total energy demand face particular challenges. A

<sup>4</sup> economic attractiveness of renewable-rich regions that might lead to industrial relocation of industrial activity.

<sup>5</sup> economic attractiveness of regions with low-ambition climate regimes that might lead to relocation of industrial activity.

region with high local potentials is also less dependent on electricity imports from other regions and the development of corresponding energy infrastructures. To examine the clusters on the latter point, we use a prior analysis by Merten et al. (2020), in which some of the authors were directly involved. As depicted in Figure 10, this work compares the balance between technical generation potentials for electricity from renewable energies with a model-based scenario for long-term demand in European regions. Thus, it can be estimated whether surpluses or deficits of renewable energy are to be expected for a region in the long term.

**Supply chain challenges:** The analysis of the current production system of the clusters revealed a variety of interdependencies in the processes (see Sankey diagrams in chapter 3.2) and in energy demand (see appendix), but also very diverse situations. This criterion interprets the results by highlighting supply chain challenges with regard to the cluster's:

- product portfolio and underlying production processes: Some processes face particular technological challenges in operating with renewable energy, such as the provision of high-temperature heat. Others are associated with technological uncertainties, as there is a lack of large-scale experience with low-carbon solutions that are currently debated. This is the case for aromatics production, as it appears that only low yields can be achieved with synthetic feedstocks and the alternative methanol-to-aromatics route is still at a low stage of development with high anticipated costs (Li et al., 2021).
- integration factor: Horizontal and vertical integration have proven to be advantageous in the past, as they have enabled synergies in production and reduced dependencies on external supply chains. However, the transformation of a highly integrated system is extremely complex and is subject to lock-in risks (Janipour et al., 2022).

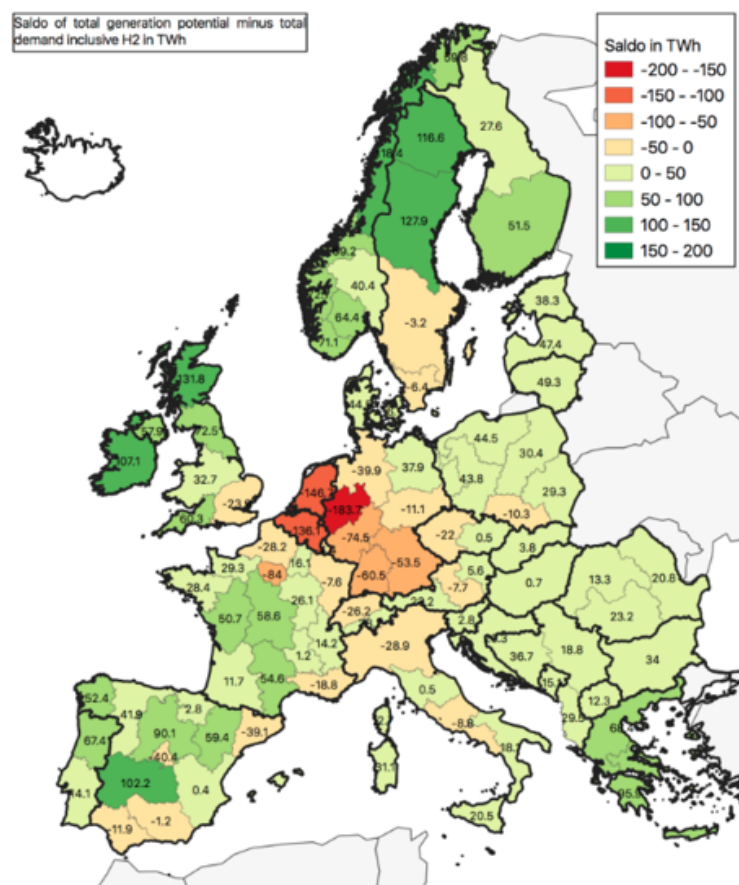


Figure 10 Balance of renewable electricity generation potential and demand (including electricity for hydrogen production) in a climate-neutral scenario for Europe 2050. Source: Merten et al. (2020).

- **flexibility:** Some processes allow a certain degree of flexibility because they can be run intermittently or their output product can be easily stored - others do not. These properties offer advantages in an increasingly volatile energy system.

**Current transformation agenda:** Here, clusters are assessed in terms of their existing transformation agenda. These include recently initiated and announced pilot projects for low-carbon production as well as overarching transformation strategies. Another aspect is integration into regional or supra-regional transformation initiatives, which Rattle and Taylor (2023) describe as a key factor for industrial change.

### Assessment: Feedstock supply

**The Rhineland cluster** utilizes hydrocarbons as 90% of its total feedstocks, thus heavily relying on supply with naphtha, LPG and refinery products. Due to its large demand, the cluster is more dependent on external feedstock supply than most others in Germany, which is reflected in the high import quotas (75% of total feedstock demand). At the same time, it is less reliant on the continued operation of local refineries due to its extensive infrastructural integration. Connected by six different feedstock and product pipelines to four other clusters and as part of the most important European chemical region (ARRRA), the Rhineland offers a wide range of options for the supply and exchange of resources. Concerning the future use of green hydrogen, the existing grid linking the Leverkusen sites to the Emscher-Lippe cluster can facilitate the market-entry, as it is clear that the Rhine-Ruhr industrial area will be among the first to be connected to long-distance hydrogen import pipelines. Although the cluster is not located at the coast, the river Rhine also allows for shipping between the cluster and the ports of Rotterdam and Antwerp, both of which are particularly well positioned to take a lead in a future maritime trade with green molecules. As significant parts of the supra-regional industry is located alongside the Rhine, it could also facilitate the procurement and exchange of waste-derived or bio-based raw materials and feedstocks. However, the river is already affected by seasonal low water levels, which could restrict this transport route further in the long term due to climate change.

**The Central European Chemical Network** utilizes hydrocarbons as 92% of its total feedstocks, thus heavily relying on naphtha, LPG and refinery products. The cluster

sources naphtha via the pipeline from Rostock's oil port and the Leuna refinery, the latter is capable of satisfying at most 50% of the demand. The caverns at Teutschenthal for the extraction of brine and storage of hydrocarbons provide a degree of flexibility in terms of feedstock supply. The production sites within the cluster itself are well interconnected through railway transportation for organic basic chemicals and pipelines for ethylene, propylene, butadiene, and hydrogen. However, with regard to other petrochemical regions, the Central European Chemical Network is connected solely by ethylene pipelines to the North Sea cluster and Litvinov in the Czech Republic. Currently there is a substantial production surplus of ethylene and propylene that is exported. Rock salt sourced via long-distance trains for the purpose of chlorine production constitutes 8% of total feedstocks and therefore plays a subordinate role. UPM's bio refinery in Leuna employs locally sourced beechwood as a biomass feedstock (UPM Biochemicals, n.d.) and the Leuna refinery has announced plans to produce green methanol, which both could decrease naphtha dependency - although it is not yet foreseeable to what extent.

**The North Sea Cluster** has an advantageous position due to its coastal location. With access to international waterways, the region has favorable conditions for importing a variety of resources. However, just 25% of the feedstock employed in the cluster originates from hydrocarbons. These are currently acquired through the oil ports in Brunsbüttel and Stade and processed in the Heide refinery. The other 75% primarily comprises rock salt for chlorine production. Besides port access, the cluster is connected to pipelines and the national railway system, which plays a crucial role in its reliance on imported chemical intermediates. This diversified infrastructure and the steam cracker at Heide refinery which has a very flexible input characteristic facilitate a robust feedstock provision. The coastal location also offers beneficial conditions for a future supply of green feedstocks either from regional production or imports. Currently, RWE is planning a green ammonia import terminal in Brunsbüttel which is expected to be operational from 2026 (RWE, 2022).

### Assessment: Energy supply

**The Rhineland** has the highest primary energy demand (106 TWh) among the German clusters by far, mainly due to the vast production of HVC. As this HVC production generates by-products that can be used as fuel, the Rhineland cluster

is today able to utilize the provided primary energy efficiently through its highly integrated structure. This is also the reason why dependence on natural gas is very low here. However, this advantage builds on the initial import of primary energy, today in the form of fossil naphtha and LPG, as well as on the HVC production taking place in the cluster. In a future defossilized system, more HVC may instead be sourced from other sites, which would jeopardize this existing integration advantage. Furthermore, excluding fossil resources for feedstock and energy, the importance of electricity becomes more significant to the chemical industry. In this regard, the Rhineland cluster has a disadvantage as it is located in the area with the biggest deficit in local generation potentials versus demand (see Figure 10). Thus, the cluster will be heavily dependent on external renewable electricity supply and corresponding infrastructure.

The primary energy demand of the **Central European Chemical Network** (36 TWh) ranks in the middle of the observed German clusters. By-products from HVC production can also be utilized for energetic purposes here, but to a lesser extent. Unlike in the Rhineland cluster, about half of the primary energy serves however not as a feedstock, but is natural gas directly used to produce steam. Since steam can be generated from a range of energy sources, this implies that a large share of the energy supply is not fundamentally dependent on fossil resources and infrastructure, and could thus potentially be more easily transformed (e.g., via direct electrification or hydrogen). The cluster is also located in a region with substantial renewable energy potentials, it could be able to meet a majority of its electricity demand if local potentials are fully utilized (see Figure 10). There are already efforts to increase renewable electricity production that are accompanied by an expansion of the electricity grid with a new connection between Boehlen and Zeitz already completed and a connection between Boehlen and Schkopau planned (Bundesnetzagentur, n.d.).

With a primary energy demand of 11 TWh, the **North Sea** is the least energy-intensive cluster among the studied regions. Similarly to the Central European Chemical Network, natural gas is the predominant energy source. A large share is used for steam purposes and is thereby relatively flexible in terms of the energy source used, but substantial amounts are also utilized as a feedstock for ammonia production. Electricity plays a significant role in the cluster already today due to its large chlorine production and could become

even more important in the future. This is because the cluster holds vast potentials for offshore wind energy that exceed the regional demand substantially (see Figure 10). In theory, excess renewable electricity could also be used for hydrogen generation and replace the natural gas that is currently used as a feedstock for ammonia production. From an infrastructural point of view, the cluster is already well positioned: Both Heide and Brunsbüttel are presently linked to offshore wind parks via a newly established grid and expansion to further offshore sites is already planned (Bundesnetzagentur, n.d.). It is therefore quite conceivable that more industry will settle in this cluster or that existing plant capacities may be expanded in the future.

### Assessment: Challenges in supply chains

The **Rhineland** cluster's production structure displays an exceptional degree of self-integration. This is particularly evident in the large steam cracker fleet, whose by-products are energetically utilized in various processes and thus enable extensive self-sufficiency with energy. The Rhineland also covers the entire petrochemical value chain and therefore only a few intermediates have to be bought in. However, the central prerequisite for maintaining this high degree of integration is the continued supply of feedstock to the steam crackers and the maintenance of bulk HVC production. This could prove challenging if the naphtha route becomes uncompetitive in comparison to other routes for olefins production. The supply of butadiene and toluene, which are an important basis for technical (pre-) polymers such as ABS, PBR and TDI, could also become problematic in the future due to uncertainties and limitations associated with low-carbon process alternatives. The same applies to other aromatics, such as benzene, but these are not involved in downstream process chains here (at least not for polymers). The production in the Rhineland cluster is also relatively heat-intensive and shows the highest absolute demand for high-temperature heat among all German clusters. The production of TDI, PVC and polyols are particularly relevant here, as they require not only steam but also temperatures above 500° C, with the production of PVC consuming the most per ton. This presents a particular transformation challenge, as high-temperature heat is more difficult to deliver with low-carbon energy sources than for lower temperatures. The extensive chlorine production in the cluster is relatively straightforward to decarbonize, but will require substantial amounts of renewable electricity

and downstream processes have high heat requirements. Although the chlorine process could be run relatively flexible depending on electricity prices, the product itself is toxic and corrosive and therefore difficult to store. However, most chlorine for polymers is used for the production of EDC, which can respond very flexibly to changing electricity prices because the product can be conveniently stored (Ausfelder et al., 2018).

The **Central European Chemical Network** demonstrates a high level of process integration, facilitating versatile energy and feedstock usage. However, this integration also presents transformation challenges and risks for fossil lock-in effects. As in the Rhineland, the extensive aromatics and butadiene demand poses a major challenge here, as the technological uncertainties if low-carbon routes can still supply these are very high. Chlorine is also produced in substantial quantities for EDC and subsequent PVC production. The same challenges and flexibility options apply here as described for the Rhineland. Additionally, the production of PET as well as styrene and the following SBR require substantial amounts of heat and steam. After all, the provision of heat in the cluster accounts for nearly 60% of the primary energy demand, a proportion significantly higher than in other clusters. The significant proportion of steam in the energy profile of the cluster provides a certain degree of flexibility between the steam-consuming processes present in the cluster. When considering PET production, it is noteworthy that the cluster imports the inputs of terephthalic acid and ethylene glycol. This production is therefore relatively detached from other processes, which makes change easier. The production of Nylon 6 shows a deep vertical integration via the production of adipic acid, cyclohexane and caprolactam as well as nitric acid coming in from the nearby Piesteritz site.

The **North Sea Cluster** exhibits relatively limited horizontal and vertical integration. This situation might open up the opportunity to close value chains by integrating novel decarbonized processes dedicated to specific products. The significant potential for renewable energy at the North Sea sites offers an advantage in this regard, possibly enabling production of green hydrogen. HVC production at the Heide refinery constitutes a relatively small part of the production volumes and only the olefins ethylene and propylene are further processed on site. On the intermediate level, it is noteworthy to mention the production of EDC as it consumes a significant amount of energy. EDC and

further intermediaries that are exported from or imported into the cluster provide flexibility due to their storability. The production of MDI holds a significant position in the North Sea cluster due to its high production volumes. However, it is completely reliant on the import of aniline and formaldehyde as input materials. The same applies for BPA as an input for PC production, which is dependent on phenol and acetone imports. Approximately half of the primary energy demand is attributed to the supply of steam (4.3 TWh) and high-temperature heat (1 TWh). Steam is more versatile and can be used for multiple processes, such as in hybrid systems. The majority of the steam is produced in CHP plants which account for  $\frac{1}{3}$  of the total primary energy demand and therefore requires attention towards decarbonization options. The cluster's high dependency on natural gas could be reduced by local green hydrogen production, as 40% of natural gas is currently consumed for conventional hydrogen production.

### Assessment: Current transformation agenda

Within the **Rhineland** cluster, there are a number of activities aiming at converting the current production system to more sustainable routes. A number of smaller pilot-scale plants using alternative feedstocks are being operated, but larger commercial-scale facilities have been announced as well. Most notably, crude oil processing in Wesseling - currently at 8 Mt/a and representing almost 50% of total capacity at the Rhineland refinery - is planned to be discontinued by 2025 and be replaced by several new technologies, including increased use of biomass and plastics-based pyrolysis oil (Shell Deutschland, 2023). The latter is also to be increasingly used in the nearby steam crackers. In addition to an existing 10 MW electrolysis plant producing electricity-based hydrogen, a further 100 MW plant is scheduled for construction before 2025. INEOS is also planning to construct a 100 MW electrolysis plant to supply green hydrogen, which will then be used to produce green ammonia and methanol for fuel applications (INEOS, 2021). Additionally, there are plans for a bio-methane and a power-to-liquid facility, although both focus on fuel-production. While these pilot projects are important components, orders of magnitude more capacity is needed to cover the vast energy demands of the cluster. At the Dormagen Chempark, Covestro operates a pilot plant at the Leverkusen site to chemically recycle polyurethane foam from used mattresses by chemolysis (Covestro, 2021). LyondellBasell



uses bio-based hydrocarbons from Neste as a feedstock for their steam crackers in Wesseling to produce partially bio-based polyethylene and polypropylene with approval for food packaging (LyondellBasell, 2021), however the scale of this use is not given. The companies LyondellBasell and INEOS also announced that they will build commercial scale chemical recycling facilities in Wesseling and Dormagen with 50 kt and 100 kt/year capacities respectively in order to supply their steam crackers with alternative feedstocks (LyondellBasell, 2022; Schneider, 2020). To offer context, it's noteworthy that the clusters' steam crackers boast a collective processing capacity exceeding 7 Mt/year of naphtha. Consequently, the planned recycling plants will only be able to supply a modest portion of the required feedstock.

For a climate-neutral production system, transformation activities that aim at the energy supply are required as well. One example is the CO<sub>2</sub>NEICHEM research project, a consortium of science and industry that develops new energy concepts for chemical parks in North Rhine-Westphalia and focusses particularly on the challenging heat supply based on renewable energies (SPIN, 2022).

In addition to these individual projects, companies in the Rhineland cluster are involved in various transformation initiatives that go beyond the scope of their respective organizations. These include ChemCologne, Spitzencluster für industrielle Innovationen e.V. and IN4Climate.RR (all regional), IN4Climate.NRW (federal state level) and Trilateral Chemical Region (cross-border), in which industry, politics and academia cooperate on transformation aspects (ChemCologne, 2021; SPIN, 2022; NRW.Energy4Climate, n.d.-a, n.d.-b; VCI NRW, n.d.).

The **Central European Chemical Network** displays numerous transformation projects located on different sites and executed at varying scales. Nevertheless, there are some notable outliers including planned projects utilizing alternative feedstocks in the scale of hundred kilotonnes capacities. Largest in scale is the biorefinery by UPM being constructed in Leuna with a total capacity of 220 kt/year, where bio-based chemicals like monoethylene and monopropylene glycols are to be produced from deciduous hardwood (UPM Biochemicals, n.d.). Fraunhofer IMWS operates a pilot plant in Leuna for a scaled gasification of plastic waste and residual biomass, with a processing capacity of 25 kt/year (Fraunhofer IMWS, 2018). DOW

announced plans for a chemical recycling plant for plastic waste in Böhlen, which is expected to be the largest project of its kind in Europe with an annual processing capacity of up to 120 kt/year (Heitkamp, 2022). Equipolymers in Schkopau are planning to use 25% chemically recycled PET as a feedstock in their PET production (KunststoffWeb, 2022). Altogether, the processing capacities of these alternative routes would sum up to 400 kt/year and could therefore make a relevant contribution. However, it is important to note that the annual processing capacity of the clusters' steam cracker amounts to 1.6 Mt of naphtha. Concerning green hydrogen production, Linde is currently building a 24 MW PEM electrolysis plant that will feed into the cluster's existing H<sub>2</sub> grid (MVU Sachsen-Anhalt, 2022). The Total Energy refinery in Leuna is also planning a pilot plant for green methanol based on electrolysis hydrogen and CO<sub>2</sub> from refinery processes. However, this methanol is to be used primarily in aviation and not as a feedstock in the chemical industry (TotalEnergies, 2022). In terms of initiatives targeting the energy system, LEAG has commissioned a so-called Gigawatt Factory in Böhlen, which currently consists of a 17 MW solar park that is to be increased to 14 GW by 2040. Flexible, hydrogen-ready power plants or pure hydrogen power plants with a capacity of 4.5 GW are about to complete the park by 2040 (LEAG, 2023). Linde is also active in the development of green hydrogen production and is currently building a 24 MW PEM electrolysis plant that will feed into the cluster's existing hydrogen network, but has to be scaled up significantly in order to make a relevant contribution (MVU Sachsen-Anhalt, 2022).

Besides these individual projects, the industrial parks and some larger chemical companies in the cluster are organized within the eponymous CeChem-Network. However, this is not a transformation initiative, but is primarily about safeguarding and communicating economic interests of the companies (CeChemNet, n.d.). The chemical parks Leuna and Zeitz are partners in the so called BioEconomyCluster which develops innovative uses of biomass for applications in various industrial sectors (BioEconomy e.V., n.d.). Last but not least, the Centre for the Transformation of Chemistry (CTC) is currently under construction in Delitzsch and will be a new research center bringing together partners from academia, industry and society (CTC, n.d.).

The **North Sea** cluster is planning a number of demonstration scale projects for the transition to climate neutral processes,

mainly focused around locally produced green hydrogen. The Heide refinery is undertaking the HyScale 100 initiative, entailing the generation of green hydrogen with an electrolysis capability of 500 MW by 2026 (and then, if successful, up to 2.1 GW). Combining this hydrogen with CO<sub>2</sub> from refinery processes and a local cement plant, green methanol will be marketed both as a fuel and a feedstock for the production of green propylene and ethylene via an MTO route and therefore holds considerable potential for the cluster (Raffinerie Heide, 2022). The Heide refinery's second transformation project, which entailed installing a 30 MW electrolysis unit and the production of sustainable aviation fuels, was recently canceled due to excessive construction costs (Rauterberg, 2023). The larger HyScale initiative has not yet been affected by this, but it remains to be seen whether it will be successful. Yara, a significant producer of ammonia located in Brunsbüttel, aims to decarbonise its production process by replacing natural gas with green hydrogen as a production input. There are plans to produce the green hydrogen on-site using a 250 MW electrolyser (Wasserstoffwirtschaft SH, n.d.). DOW Stade also implements a project to produce 200 kt of methanol per year from hydrogen and CO<sub>2</sub> from the Stade gas-fired power plant for chemical processes, shipping and heavy goods traffic (DOW, n.d.; future.hamburg, 2021). With regard to climate-neutral energy supply, there are various activities ongoing in the cluster due to its advantageous coastal position for wind power. One specific project that stands out is a cooperation between European countries bordering the North Sea that aims at significantly expanding wind energy production in the region. The German contribution is set to increase from the current 8 GW to 70 GW by 2025 (Reich, 2022). Another example is the AquaVentus project that aims at installing 10 GW of green hydrogen generation capacity from offshore wind energy by 2035, as well as to produce 1 Mt/year of green hydrogen from wind power (AquaVentus, n.d.).

Besides individual projects, most of the North Sea cluster companies are also linked through the ChemCoast stakeholder network which is a cross-state initiative uniting business and politics and advocating for industrial development. In line with its mission to connect companies that contribute to the energy transition, the network mainly consolidates activities related to green hydrogen and wind power (ChemCoast, n.d.).

**To summarize**, all three assessed clusters have several pilot-scale projects for renewable hydrogen production as well as chemical production using alternative feedstocks, some of which are already in operation. Significantly larger projects and demonstration plants in the scale of 100 kt/year capacities are also planned in all three clusters, usually announced to come into operation around 2025. However, compared to the current processing capacities of the steam crackers (0.3-7.6 Mt of naphtha), it is clear how far the clusters still have to go to achieve complete defossilization.

## 4 Conclusion & Discussion

This paper aims at shedding light on the structural characteristics of the petrochemical production system in Germany and its regional clusters with the help of intensive energy, material and production asset research supplying a model-based analysis. The main objective was to derive critical points, specific challenges and local advantages that are highly relevant for a transition towards climate neutrality. For the three clusters under consideration, fundamental conclusions are:

The **Rhineland Cluster** is the largest and energetically most relevant chemical region in Germany. It is highly dependent on external feedstock supply, but infrastructurally also exceptionally well-connected, thus offering diverse opportunities for sourcing and exchange of resources. Concerning the future supply with renewable electricity, the Rhineland is located in the area with the biggest deficit in generation potentials versus demand. Its high degree of vertical and horizontal integration has been advantageous historically but poses a complex challenge for transformation, entailing significant risks of fossil lock-in effects. Several processes which are currently important value creators are associated with specific challenges in transitioning to low-carbon alternatives, thereby jeopardizing significant components of the value chains. This is especially the case for toluene and butadiene as well as the generally substantial demand for high-temperature heat. There are a large number of pilot projects and the cluster is involved in several regional and supra-regional transformation initiatives, but they need to be scaled up significantly.

The **Central European Chemical Network** is positioned in the mid-range concerning size and energy demand but is less embedded in the overall petrochemical system in



terms of location and infrastructure. Consequently, it will need to utilize the existing substantial local green energy and biomass potentials while simultaneously strengthening existing connections to the coast for feedstock supply. Similar to the Rhineland, several processes that are important components of the clusters value chains are associated with specific challenges, such as benzene and butadiene as well as the generally substantial demand for high-temperature heat. There are a large number of pilot projects in place and a new transdisciplinary research institute is under construction that could foster the required collaboration and networking.

The **North Sea Cluster** is by far the smallest cluster with a low degree of vertical and horizontal integration, which results in a less complex situation. Moreover, the cluster's coastal location positions it well to produce and import green energy as well as molecules, thus playing a crucial role in supplying other clusters in the future. It is also conceivable that further parts of the petrochemical value chain might settle here in the future. The extensive chlorine production in the cluster requires very large quantities of renewable electricity for a climate-neutral transition, but is significantly less complex from a technical and logistical standpoint due to electrification and local supply with feedstock. Local projects and initiatives are in place and focus strongly on the advantages of the location but they have been colored by failures in the recent past.

**Overall**, a critical challenge in the transition of petrochemicals towards climate-neutrality lies in uncertainties regarding feedstock supply. The multifaceted options and their technological consequences lead to a high degree of complexity and open questions: How will the particularly energy-intensive parts of the value chain be affected by relocation and what impact will this have on the often highly-integrated industrial clusters? Is it more advantageous to experiment with a variety of approaches, or should the focus be on aligning with the existing production structure? Here, the importance of regional specificity cannot be overstated. Unlike other industries where one-size-fits-all solutions may be applicable, the diversity of regional conditions in the petrochemical sector necessitates a tailored approach for every cluster. In navigating this landscape, decision-makers can refer to the criteria presented here, such as the local uniqueness in infrastructure, product portfolios and supply chains. Factors such as technical suitability, regional

availability and infrastructural options for future green resource supply to existing structures should be carefully evaluated.

In every cluster, there is already substantial transformation effort visible. However, none of them seems to have a strategic network that is fully able to co-create a tailored defossilization strategy for the cluster - which is the core recommendation of this paper to develop. The integration of individual, often small-scale projects into overarching transformation initiatives will be crucial to reduce uncertainty, scale up plant capacities, consolidate expertise along the value chain and, with the help of political support, coordinate change in line with regional and national targets. Networking and increased collaboration between different companies might display a valuable strategy, despite individual firms being competitors. The existence of cases, such as IN4Climate.NRW, BioEconomy Cluster, Voltachem, Cracker of the Future and more, highlight the potential benefits of cross-industry collaboration that should be strengthened within and between clusters.

Coming back to the present work, it is important to state that the analysis is associated with a number of methodological and conceptual limitations.

First of all, there are fundamental restrictions to the model's validity: The quantitative results depict an ideal situation based on a synthetic year in which production satisfies intra-European demand in the overall system. Secondly, the procurement of electricity from the grid is not included in the balance, which means that part of the energy demand is not accounted for. Thirdly, the analysis focuses on polymers and leaves out other important areas of chemical production - such as chlorine and ammonia - if they are not part of regional polymer value chains. However, qualitative supplements partially address these restrictions.

Other limitations prevail with regard to the qualitative assessment: Further aspects are relevant to examine the positioning of individual clusters for a climate-neutral transformation. These include questions of future market development and competitiveness, strategic behavior of competitors outside Germany and the EU, local political support, availability of skilled labor, attractiveness of the region and others. However, since this work aims at drawing conclusions from the structural analysis of the clusters, only

selected aspects were taken into account. Finally, it should also be added that this qualitative analysis is based on publicly accessible data and therefore may not fully reflect internal company processes.

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## Appendix

Figure 10 Model calculation of a primary energy balance for the production of basic chemicals in Germany in 2018 [in TWh/a].

	Rhineland	Emscher-Lippe	Ludwigshafen	Central European Chemical Network	North Sea	Bavarian Chemical Triangle	Sum of the clusters	Germany in total
<b>natural gas consumption (feedstock)</b>	<b>0.5</b>	<b>3.2</b>	<b>7.3</b>	<b>(-0.4)</b>	<b>3.1</b>	<b>(-0.3)</b>	<b>14.0</b>	<b>17.8</b>
hydrogen	0.5	2.7	3.8	(-0.4)	3.1	(-0.3)	10.0	13.7
acetylene		0.5	1.4				1.9	1.9
methanol			2.1				2.1	2.1
<b>Feedstock demand for steam cracking (esp. naphtha &amp; LPG)</b>	<b>99.3</b>	<b>25.3</b>	<b>19.6</b>	<b>19.7</b>	<b>3.5</b>	<b>15.7</b>	<b>183.3</b>	<b>183.3</b>
<b>Fuel demand for the operation of steam boilers</b>	<b>12.1</b>	<b>15.1</b>	<b>4.7</b>	<b>16.6</b>	<b>1.6</b>	<b>0.8</b>	<b>50.9</b>	<b>57.0</b>
<b>Fuel demand of CHP</b>	<b>10.3</b>	<b>3.9</b>	<b>17.1</b>	<b>1.8</b>	<b>4.0</b>	<b>1.8</b>	<b>38.8</b>	<b>46.7</b>
coal	4.5	2.2					6.7	10.1
hydrogen from by-production*)			17.1		0.4		0.4	0.6
others (gas or cracker by-products)	5.8	1.7		1.8	3.6	1.8	17.5	21.8

\* Quantities of hydrogen that cannot be utilized as a feedstock arise at chlor-alkali electrolysis sites without their own hydrogen feedstock requirements and without integration into a hydrogen pipeline network (e.g. in Stade). At such locations, the hydrogen is generally used in steam boilers or a CHP plant.

	Rhineland	Emscher-Lippe	Ludwigshafen	Central European Chemical Network	North Sea	Bavarian Chemical Triangle	Sum of the clusters	Germany in total
<b>Fuel demand for high-temperature heat (furnaces)</b>	<b>18.2</b>	<b>6.7</b>	<b>4.9</b>	<b>4.4</b>	<b>0.9</b>	<b>3.5</b>	<b>38.5</b>	<b>40.3</b>
Steam cracking	15.8	4.0	3.6	3.1	0.6	2.5	29.6	29.6
EDC	1.0	0.9		0.4	0.4	0.5	3.2	3.7
VCM	0.3	0.4		0.3		0.2	1.3	1.5
Phthalic acid anhydride		0.5	0.7				1.2	1.2
Ethylene oxide	0.2		0.3			0.2	0.8	0.9
Isopropanol		0.4					0.4	0.4
Carbon black	0.3						0.3	0.3
Melamine			0.1				0.1	0.3
PET				0.5			0.5	0.5
Others	0.5	0.5	0.2	0.1		0.1	1.3	1.9
<b>Gross fuel volume from steam cracking**)</b>	<b>34.3</b>	<b>8.7</b>	<b>6.4</b>	<b>6.8</b>	<b>1.4</b>	<b>5.4</b>	<b>63.1</b>	<b>63.1</b>
<b>Net primary energy demand***)</b>	<b>106.1</b>	<b>45.4</b>	<b>47.2</b>	<b>35.6</b>	<b>11.3</b>	<b>16.4</b>	<b>262.0</b>	<b>281.3</b>
Naphtha & LPG	99.3	25.3	19.6	19.7	3.5	15.7	183.3	183.3
Gas****)	2.2	17.9	27.5	15.9	7.8	0.7	72.0	87.9
Coal	4.5	2.2	0.0	0.0	0.0	0.0	6.7	10.1

\*\* Non-recycled by-products that are offset against the steam cracker's own requirements and other gross fuel requirements.

\*\*\* Excluding electricity purchased from third parties

\*\*\*\* The net gas requirement was calculated as the resulting primary energy requirement and expresses the extent to which the sites have to procure gaseous energy sources from external sources. Due to the integration into refinery sites, the actual demand at the sites is higher overall. In this respect, this is the balance sheet requirement for the production of basic chemicals. Negative reported natural gas requirements due to hydrogen surpluses were not counted as negative gas requirements in the net requirement, as these are likely to be supplied to the connected refineries, especially in the Central European Chemical Network and Bavarian Chemical Triangle.



	Rhineland	Emscher-Lippe	Ludwigshafen	Central European Chemical Network	North Sea	Bavarian Chemical Triangle	Sum of the clusters	Germany in total
<b>Steam and electricity supply</b>								
Electricity from CHP	1.6	1.0	6.0	0.4	0.6	0.6	10.2	11.6
Steam from CHP	7.6	2.1	7.4	1.1	2.8	1.1	22.1	27.8
Steam from steam boilers*****)	10.9	13.6	4.2	14.9	1.5	0.7	45.8	51.3

\*\*\*\*\*) Incl. external steam procurement.

Note: A significant portion of the statistically observed final energy (fuel) demand could not be explained bottom-up through production capacities and their utilization in the model calculations and had to be allocated to individual sites or clusters based on key performance indicators. Therefore, the allocation to the individual clusters and other sites carries a degree of uncertainty. Nevertheless, the calculation serves to highlight the importance of these six clusters for the energy demand of chemical feedstocks and justifies the focus of the analysis. Source: Translation of previous work (Scholz et al. 2023).

# Practitioner's Section

Fabiola I. Schneider\*\*\*

## A catalyst for change? How sustainable finance can support the transition of the chemical industry

**The chemical sector impacts close to the entirety of all manufacturing supply chains. Therefore, it could be a key driver of emission reductions, especially with regards to value chain emissions (Scope 3). Net zero solutions will require significant investment and innovative sustainable finance instruments could support by providing a mean to credibly signal transition plans. As the market for sustainable debt matures, it is key to address greenwashing concerns. Increasing investor attention as well as reporting requirements under upcoming regulations such as the EU Green Taxonomy further add scrutiny. This paper assesses current trends and outlines how sustainable finance can support the transition of the chemical industry.**

### 1 INTRODUCTION

Chemistry is the study of matter – it is the study of everything. The periodic table contains the ingredients for making just about anything. This is also reflected in our economy: More than 95% of manufactured products rely on chemicals (European Commission, 2017). The European Union recognises the sector as an enabling industry which may play a “pivotal role” (European Commission, 2023a).

Yet at the same time, the chemical sector is the single biggest industrial energy consumer (IEA, 2023). The emissions stemming from the sector's use of heat, steam, and power for compression and cooling account for roughly half of its total fossil fuel related emissions. The other half is linked to using fossil fuels as input to chemical reactions, for products such as plastic or fertilizer. Overall, the chemical sector takes third place in the ranking of industry subsectors when it comes to direct carbon dioxide emissions.

Given the urgent need to reach net zero and commitments such as the [2015 Paris Agreement](#) and the [EU Green Deal](#), the pressure for the chemical industry to decarbonise is

mounting. In business terms, this means that so called transition risk, one form of climate risk, is building up. To demonstrate its materiality, looking at cost originating from the European Union Emission Trading System ([EU ETS](#)) is telling: Forecasts see costs quadrupling by 2030 (ICIS, 2021). Here, very obviously, reducing emissions is not only doing good for the planet, but also has direct financial benefits. Still, some chemical companies choose to further deepen their ties with fossil fuels by buying petrochemicals business from energy majors who are selling the assets as part of their transition efforts (Bousoo, 2020; BBC, 2017) and continue to invest in them (Reuters, 2022; Ineos, 2018). The International Energy Agency's (IEA) Fatih Birol has called the petrochemicals business a “key blind spot” while examining their future (IEA, 2018). The IEA sees the sector not on track, stating that carbon dioxide intensity has been stable over recent years for primary chemicals, yet the Net Zero Emission by 2050 Scenario requires an 18% absolute emission reduction compared to 2022 by 2030, despite increasing production (IEA, 2023). This means decoupling emissions from production is urgently needed.

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## Sustainability and the chemical sector

*“Chemistry is, well technically, chemistry is the study of matter. But I prefer to see it as the study of change”* (IMDB, 2008)

And indeed, the chemical industry could be a key driver for transforming the real economy. In the TV show “Breaking Bad” Walter White goes one step further than portraying chemistry as the study of everything, by adding a forward-looking perspective to it. Given that chemical products are the basis for nearly all manufactured products, they need to be accounted for under so-called Scope 3 emissions for the respective manufacturers. The [Greenhouse Gas Protocol](#), the most common emission classification system for corporate emission reporting, distinguish three scopes: Direct emissions (Scope 1), indirect emissions from purchased energy (Scope 2) and lastly emissions outside of a companies own boundaries, related to its value chain (Scope 3).

Up until today, most efforts and pledges revolve around Scope 1 and 2, often dubbed core emissions. Yet there is increasing attention shifting towards Scope 3<sup>[1]</sup> – not the least because they make up the majority share of all emissions and in fact the vast majority for most sectors (Hoepner & Schneider, 2022a). Indeed, Deloitte specifically lists sustainability as their number 1 trend and specifically mentions the carbon footprint of supply chains as their top 3 for the chemical sector (Deloitte, 2022). The chemical industry is in a unique position to drive major supply chain decarbonisation and thereby support Scope 3 emission reductions globally. Moreover, the transition involves a range of opportunities for chemistry, including batteries but also ammonia for shipping.

Thus, it is little surprising that firms in the sector signal their sustainability ambitions via bold claims in their corporate reporting and public statements. Table 1 gives an overview of different sustainability statements made by senior executives of firms from the sector. It becomes obvious, that

statements vary in their level of ambition but also scope and time perspective. It is important to recognise differences in forward-looking (plans and pledges) and backward-looking (actually achieved performance, that can be evidenced) claims. Some firms may choose to highlight their standing relative to their peers, others make absolute claims. The distinction between relative emission targets, in the form of intensities (ie emission reduction per revenue or unit of output) and absolute ones is likewise crucial.

[1] See for example recent developments of regulation adopted in California or the phase in of Scope 3 as part of Paris-Aligned Benchmarks (PABs).

Table 1: Sustainability claims in the Chemical Industry, source: GreenWatch (2021)

Company	Country	Claim	Name	Claimer Position	Claim Source
Braskem SA	BR	We also renewed our long-term goals, emphasizing sustainability as a strategic pillar for our business and maintained our support to the UN Global Compact and its principles. We already made significant progress during 2020, mainly in combating climate change.	Roberto Simões	Braskem's Business Leader	<a href="https://www.braskem.com.br/portal/Principal/arquivos/relatorio-anual/Braskem-RI2020_EN.pdf">https://www.braskem.com.br/portal/Principal/arquivos/relatorio-anual/Braskem-RI2020_EN.pdf</a>
Givaudan SA	CH	At Givaudan, we have made sustainability a part of everything we do. We are already taking bold action towards climate change.	Willem Mutsaerts	Head of Global Procurement and Sustainability	<a href="https://www.givaudan.com/file/663681/download">https://www.givaudan.com/file/663681/download</a>
Clariant AG	CH	Clariant rightfully has positioned sustainability as a key driver for innovation. Clariant has been one of the early adopters of sustainability, with its commitment to contribute to the United Nations' Sustainable Development Goals (SDGs).	Conrad Keijzer	CEO	<a href="https://reports.clariant.com/2020/integrated-report/servicepages/downloads/files/clariant_integrated_report_2020_en.pdf">https://reports.clariant.com/2020/integrated-report/servicepages/downloads/files/clariant_integrated_report_2020_en.pdf</a>
Firmenich SA	ES	We are committed to continue to lead the industry in ESG performance, and we believe we are well positioned as we move towards our 2030 sustainability targets.	Patrick Firmenich & Gilbert Ghostine	Joint Chairman of the Board & Chief Executive Officer	<a href="https://www.firmenich.com/sites/default/files/2021-03/P_S_Report_Final_Version_2020_Qf0wF7.pdf?#view=fit">https://www.firmenich.com/sites/default/files/2021-03/P_S_Report_Final_Version_2020_Qf0wF7.pdf?#view=fit</a>
LANXESS AG	DE	Despite the coronavirus, we are adhering to our goal of becoming climate neutral by 2040. We have made consistent progress in this endeavor. In the past year, for example, we succeeded once again in reducing CO2 emissions by over 400,000 metric tons.	Matthias Zachert	Chairman	Lanxess Annual Report 2020, p4. <a href="https://lanxess.com/en/Media/Press-Releases/2021/11/LANXESS-places-EUR-600-million-sustainability-linked-benchmark-bond">https://lanxess.com/en/Media/Press-Releases/2021/11/LANXESS-places-EUR-600-million-sustainability-linked-benchmark-bond</a>  <a href="https://lanxess.com/-/media/Project/Lanxess/Corporate-Internet/Investors/Reporting/2021/2020-Q4-LXS-Results-Presentation-CEO-CFO_final.pdf">https://lanxess.com/-/media/Project/Lanxess/Corporate-Internet/Investors/Reporting/2021/2020-Q4-LXS-Results-Presentation-CEO-CFO_final.pdf</a>

Symrise AG	DE	For example, the Carbon Disclosure Project (CDP) awarded us top marks in all three of the topics it examined – climate change, forests and water conservation. Only ten out of the 9,600 worldwide that took part achieved this, and we are the only one in Germany. This is one way we are pursuing the ambitious goal of being climate positive by 2030.	Dr.Heinz-Juergen Bertram	CEO	Symrise Corporate Report 2020 p. 45
Croda International PLC	GB	I would like to thank everyone across the Group for their ambition and commitment to leadership in sustainability.	Steve Foots	Group Chief Executive	<a href="https://www.croda.com/en-gb/investors/annual-report#">https://www.croda.com/en-gb/investors/annual-report#</a>
Linde PLC	IE	Our commitments include making important investments in technology and innovation for decarbonization and lowering our greenhouse gas emissions intensity by 35% by 2028.	Steve Angel	CEO L i n d e Sustainable Development Report 2019 p.4	Linde Sustainable Development Report 2019 p.4
UPL Ltd	IN	At UPL, our business has been rooted in the values of sustainability.	Jai Shroff	Global Chief Executive Officer	<a href="https://www.upl-ltd.com/downloads/UPL_Sustainability_Report_2019-20.pdf">https://www.upl-ltd.com/downloads/UPL_Sustainability_Report_2019-20.pdf</a>
Asahi Kasei Corp	JP	Now the Asahi Kasei Group is committed to sustainable society and pursuing sustainability.	Hideki Kobori	President & epresentative Director	<a href="https://www.asahi-kasei.com/sustainability/basic_information/library/report/pdf/sustainability_report2020e.pdf">https://www.asahi-kasei.com/sustainability/basic_information/library/report/pdf/sustainability_report2020e.pdf</a>
Nissan Chemical Corp	JP	We will continue to promote the reduction of GHG emissions by improving processes while making necessary investments in other plants as well.	Kinoshito Kojiro	Presidnet and CEO	<a href="https://www.nissanchem.co.jp/eng/ir_info/library/annual_report.html">https://www.nissanchem.co.jp/eng/ir_info/library/annual_report.html</a>
LG Chem Ltd	KR	LG Chem has declared the establishment of a circular economy system as well as carbon neutral growth goals.	Shin, Hak-Cheol,	Vice Chairman and CEO	<a href="https://www.lgchem.com/upload/file/sustainability-reports/2019_LGChem_Sustainability_Report_ENG.pdf">https://www.lgchem.com/upload/file/sustainability-reports/2019_LGChem_Sustainability_Report_ENG.pdf</a>

Koninklijke DSM NV	NL	This progress supports our commitment to a long-term pathway to work toward net-zero GHG emissions across our operations and value chains by 2050.	Geraldine Matchett & Dimitri de Vreeze	Co-CEOs	<a href="https://annualreport.dsm.com/ar2020/services/downloads.html">https://annualreport.dsm.com/ar2020/services/downloads.html</a>
Akzo Nobel NV	NL	It's making sustainability an integral part of the way we do business and we're excited and proud of the path we're on.	Thierry Vanlancker	CEO and Chairman	<a href="https://report.akzonobel.com/2019/ar/servicepages/downloads.html">https://report.akzonobel.com/2019/ar/servicepages/downloads.html</a>
Indorama Ventures PCL	TH	To showcase our collective work as part of the international business community and to demonstrate our leadership and determination in taking effective action against climate change.	Aloke Lohia	Group CEO	<a href="https://sustainability.indoramaventures.com/storage/content/sustainability-report/en/sustainability-report-2020/doc.pdf">https://sustainability.indoramaventures.com/storage/content/sustainability-report/en/sustainability-report-2020/doc.pdf</a>
Dow Inc	US	The targets build on our commitment to lead the transition to a more sustainable future by putting Dow on a path to achieve carbon neutrality.	Jim Fitterling	CEO and Chair	<a href="https://nshosting.dow.com/sustainability2019/includes/downloads/Sustainability_Report_2019.pdf">https://nshosting.dow.com/sustainability2019/includes/downloads/Sustainability_Report_2019.pdf</a>
Ecolab Inc	US	We signed on to the Business Ambition for 1.5°C, a growing group of companies committed to reducing carbon emissions by 50% by 2030 and to net-zero by 2050.	Christophe Beck & Douglas M. Baker, Jr	Joint President and CEO & Executive Chairman	<a href="https://s24.q4cdn.com/931105847/files/doc_financials/2020/ar/Ecolab-Annual-Report-2020-Web-Version.pdf">https://s24.q4cdn.com/931105847/files/doc_financials/2020/ar/Ecolab-Annual-Report-2020-Web-Version.pdf</a>
International Flavors & Fragrances Inc	US	IFF was named to CDP's A Lists for Water Security and Climate Change for the second and fifth consecutive year.	Andreas Fibi	Chairman and CEO	<a href="https://ir.iff.com/static-files/b3f9f420-d10e-41c4-bf69-6c7836607b6a">https://ir.iff.com/static-files/b3f9f420-d10e-41c4-bf69-6c7836607b6a</a>
RPM International Inc	US	[This] report demonstrates our commitment to pursuing sustainable best practices.	Frank C. Sullivan	CEO and Chair	<a href="https://www.rpminc.com/media/1705/esg-report.pdf">https://www.rpminc.com/media/1705/esg-report.pdf</a>

Yet any claim needs to translate into tangible actions, otherwise firms run risk of engaging in greenwashing. The table above is part of the [GreenWatch](#)<sup>[2]</sup> database, which compares corporate claims across sectors with actual emission performance. For alignment with the Paris Agreement and the 1.5°C target absolute emissions must be reduced 7% year on year. Anyone making bold sustainability claims should at least meet this basic metric. At GreenWatch, Artificial Intelligence (AI) is used to classify sustainability claims in terms of their boldness and then compared to absolute core emission reductions. A differentiation between no claim, a moderate claim and a bold claim and between an emission reduction in line with the Paris Agreement, a weak emission reduction and an emission increase is made. Importantly, carbon offsets are not factored in<sup>[3]</sup>. Should a company make a strong sustainability claim while in fact increasing their absolute emissions, a high likelihood of greenwashing is assigned.

Today many forms of greenwashing have developed. Given the obvious commercial incentive to be perceived as green, sophisticated strategies to mislead customers and investors have evolved. PlanetTracker portrays greenwashing as a beast with many heads in their Hydra report. The analysis outlines six distinct types of greenwashing (PlanetTracker, 2023, p.3-8):

**“Greencrowding** is built on the belief that you can hide in a crowd to avoid discovery; it relies on safety in numbers. If sustainability policies are being developed, it is likely that the group will move at the speed of the slowest.

**Greenlighting** occurs when company communications (including advertisements) spotlight a particularly green feature of its operations or products, however small, in order to draw attention away from environmentally damaging activities being conducted elsewhere.

**Greenshifting** is when companies imply that the consumer is at fault and shift the blame on to them.

**Greenlabelling** is a practice where marketers call something green or sustainable, but a closer examination reveals that their words are misleading.

**Greenrinsing** refers to when a company regularly changes its ESG targets before they are achieved.

**Greenhushing** refers to the act of corporate management teams under-reporting or hiding their sustainability credentials in order to evade investor scrutiny.”

A lot of the greenwashing that is happening in the market is not explicitly illegal and hard to prove. But climate litigation is growing in momentum and posing a real risk to climate offenders. And these lawsuits have very material financial risk for the respective companies: Sato et al. (2023) find that climate litigation filings or unfavourable court decisions on average lead to reduction in firm value by -0.41%. These lawsuits can also result in transparency and climate action obligations (Weller and Tran, 2022).

While climate litigation for the moment focuses on energy firms and the [carbon majors](#), the chemical industry is also subject to substantial pressure due to environmental concerns. Pollution prevention is an additional key environmental objective as recognised by the European Commission (European Commission, 2023b). Around 40 laws regulate chemicals in the EU, which reflects ongoing concern among EU Citizens: 90% of Europeans worry about the impact of chemicals in everyday products on the environment and 84% about its impact on their health (European Commission, 2023c).

One class of chemicals has recently received considerable amounts of attention<sup>[4]</sup>: Per- and polyfluoroalkyl substances (PFAS), commonly referred to as “Forever Chemicals” which are used when manufacturing fluoropolymer coatings and products that resist heat, oil, stains, grease, or water. The EU is taking actions to phase out their use where it is not essential (European Commission, 2023d). American multinational 3M announced the end of their PFAs production for 2025, which will incur initial cost of up to \$1 billion and more later on. Yet longer-term legal liabilities are estimated to be over \$30 billion This compares to the roughly \$1.3 billion in annual sales generated from PFAs at 3M (Kary & Beene, 2022). Needless to say, PFAS litigation is not limited to 3M. DuPont and Chemours settled to pay \$670 million in a lawsuit filed by thousands of people in Ohio (Maher & McWhirter, 2017)

[2] The author is research co-lead at GreenWatch.

[3] This is in line with the recent publication of the Sustainable Finance Disclosure Regulation (SFDR) Regulatory Technical Standards (RTS), see paragraph 39 here: [https://www.esma.europa.eu/sites/default/files/2023-12/JC\\_2023\\_55\\_-\\_Final\\_Report\\_SFDR\\_Delegated\\_Regulation\\_amending\\_RTS.pdf](https://www.esma.europa.eu/sites/default/files/2023-12/JC_2023_55_-_Final_Report_SFDR_Delegated_Regulation_amending_RTS.pdf)

[4] See the European Chemicals Agency (ECHA)’s website for more information, where PFAs are aptly listed as a “Hot Topic”: <https://echa.europa.eu/hot-topics/perfluoroalkyl-chemicals-pfas>.



and \$1.18 billion following complaints from drinking water providers (Flesher, 2023). In total, DuPont has been named in over 6000 PFAS related lawsuits (ChemSec, 2022). Other cases involve Tyco Fire Products LP and Chemguard Inc (SEC, 2020).

Following the idea of a carbon footprint, NGO ChemSec published chemical footprint for the 54 biggest chemical firms. In 2022, only four of them published a strategy to phase out hazardous chemicals from their product portfolios (ChemSec, 2022).

This risk is not going unnoticed by investors. In November 2022, 47 asset managers with a combined \$8 trillion assets under management issued a call to phase-out PFAS. Besides the financial and litigation risk, the call cites the danger it poses to future generations (ChemSec, 2022).

Given that the most recent update on planetary boundaries established that the safe boundary for chemical pollution, "novel entities", has been crossed (Richardson, et al., 2023), the pressure can only be expected to increase going forward.

## Defining a path to sustainability

While there are many challenges to be overcome, most solutions don't require major breakthroughs. For example, it is already feasible to produce plastic bottles with emissions-free chemicals at a price increase of those bottles by 1% (Energy Transition Commission, 2020). Overall, Deloitte postulates that 15 technologies can abate 90% of industry emissions (Deloitte, 2022).

Still, developing solutions at the scale and speed we need require significant investments. While there is growing investor appetite, it creates the need to be able to distinguish credible transition plans from greenwashing to avoid capital misallocation.

The first step is defining what green or sustainable really means. That is exactly what the EU Taxonomy for Sustainable Activities sets out to do (European Commission, 2020). The EU Taxonomy focuses on environmental sustainability, covering six objectives: Climate change mitigation, climate change adaptation, sustainable use and protection of water and marine resources, transition to a circular economy, pollution prevention and control, and protection and restoration of biodiversity and ecosystems. By design, all

environmental objectives are equally important. The EU Green Taxonomy is designed to act as a market transparency tool and transition enabler. It is rooted in EU law as part of the EU sustainable finance framework; the Taxonomy Regulation went into force in July 2020.

Technically, the EU Taxonomy allows to assess the sustainability of economic activities, which means that entities can be assessed as a sum of their often numerous activities. It is important to note, that Taxonomy reporting will be mandatory for a large number of firms, but that does not mean that companies must comply with the criteria nor that investors must invest in a specific manner. Taxonomy reporting is carried out in terms of revenue, operating expenses (opex,) and capital expenditure (capex). If an economic activity meets all the criteria set out in the regulation, it is considered "aligned". A company may for example report that it generates X% of its revenue from taxonomy-aligned activities or that it spends Y% of its capex on taxonomy-aligned activities.

The first step to alignment is checking whether an activity is included in the Taxonomy regulation, termed "eligibility". If an activity is not (yet) included in the EU Taxonomy, there are no criteria to compare against and an activity cannot be aligned. Activities not covered remain out of scope for now. Once eligibility is established for an activity, three levels must be passed in order to achieve alignment. First, substantial contribution to at least one of the six environmental criteria must be proven by complying with activity specific criteria. Next, "Do No Significant Harm" (DNSH) criteria must be passed for all the other environmental objectives of the EU Taxonomy. This is to ensure that while the activity may support progress in one area it does not jeopardize achieving the other. Lastly, even though the EU Taxonomy focuses on the environment, minimum social safeguards must be met. In total, the process therefore encompasses four stages that an activity must pass to demonstrate EU Taxonomy alignment: Eligibility, substantial contribution to at least one objective, no significant harm to the other objectives and meeting minimum social safeguards. It is noteworthy that "not aligned" does not mean harmful, it simply equals not meeting the criteria to be considered substantially contributing to environmental objectives.

The European Commission offers the [EU Taxonomy Compass](#) tool for easy access and navigation of criteria. For the chemical sector, a range of activities is eligible. Figure 1 shows the substantial contribution criteria for climate change mitigation from the EU Navigator for the manufacture of organic basic chemicals. Other examples include the manufacture of plastics in primary form, the manufacture of soda ash, chlorine, aluminium, or ammonia.

GHG emissions(136) from the organic basic chemicals production processes are lower than:

- a. for HVC: 0,693(137) tCO<sub>2</sub>e/t of HVC;
- b. for aromatics: 0,0072(138) tCO<sub>2</sub>e/t of complex weighted throughput;
- c. for vinyl chloride: 0,171(139) tCO<sub>2</sub>e/t of vinyl chloride;
- d. for styrene: 0,419(140) tCO<sub>2</sub>e/t of styrene;
- e. for ethylene oxide/ethylene glycols: 0,314(141) tCO<sub>2</sub>e/t of ethylene oxide/glycol;
- f. for adipic acid: 0,32(142) tCO<sub>2</sub>e /t of adipic acid.

Where the organic chemicals in scope are produced wholly or partially from renewable feedstock, the life-cycle GHG emissions of the manufactured chemical, manufactured wholly or partially from renewable feedstock, are lower than the life-cycle GHG emissions of the equivalent chemical manufactured from fossil fuel feedstock.

Life-cycle GHG emissions are calculated using Recommendation 2013/179/EU or, alternatively, using ISO 14067:2018(143) or ISO 14064-1:2018(144).

Quantified life-cycle GHG emissions are verified by an independent third party.

Agricultural biomass used for the manufacture of organic basic chemicals complies with the criteria laid down in Article 29, paragraphs 2 to 5 of Directive (EU) 2018/2001. Forest biomass used for the manufacture of organic basic chemicals complies with the criteria laid down in Article 29, paragraphs 6 and 7 of that Directive.

Figure 1: Criteria for substantial contribution to the climate change mitigation objective: Manufacture of organic base chemicals, source: European Commission (2020).

In advance of the pollution prevention delegated act for the EU Taxonomy being published in 2023, the Investor Initiative on Hazardous Chemicals (IIHC), representing some of the biggest institutional investors, published an open letter addressed to the European Commission calling for robust chemical criteria (IIHC, 2023). Lobbying to weaken policy is found across sectors. For example, in the UK, lobbying efforts have been noted on fracking and exempting the chemicals sector from climate taxes (ClientEarth, 2023). InfluenceMap compiles a lobbying scorecard by analysing engagement from corporations and industry associations on climate policy. Of the 25 assessed corporations none got the highest score A, only one firm was scored B (InfluenceMap, 2023). Naturally, the EU is not alone in creating a classification system for sustainability in this regard. Indeed, in 2022

around 20 countries were at different stages of developing their version of a taxonomy. These vary widely in scope, design, and level of ambition. A noteworthy exception among the 20 countries is the US. Other large players such as China, Russia, Brazil, Canada, and Australia as well as smaller players such as the Dominican Republic or Mongolia have been more proactive.

## Facilitate transition: Sustainable Finance

Corporate net zero pledges for 2050 are becoming popular; globally around 70 chemical firms have set targets (Deloitte, 2022). The [UN Race to Zero Data Explorer](#) offers a concise platform to explore the net zero targets of 500 firms globally. The tool allows to view the year when a firm aims to reach net zero and distinguishes between absolute emissions and emission intensities. A net zero emission intensity target takes the form of a “per unit” pledge, for example revenue or product. This approach may lead to a firm’s absolute emissions increasing despite intensities decreasing if the company grows. From a climate science perspective, we need absolute net zero in order to halt global warming.

Besides the pledge, the tool also contains information on whether the firms that pledge do have a transition plan on how to achieve their goals. Additionally, it gives an indication of progress on proceeding with the plan by showing emission reduction trends for Scope 1 and Scope 2 emission, and how many Scope 3 emission subcategories are disclosed. Alignment numbers for revenue, capex and opex are available as well.

While transition plans are needed to understand how a company envisions to be part of the future net zero economy, forward looking plans are no guarantee. Greenwashing (PlanetTracker, 2023), where a firm silently drops a target which it previously published, is unfortunately emerging as a greenwashing practice. Only relying at backwards- looking measures such as past emission reductions likewise is not optimal for gauging future performance.

A big concern for both, companies with robust transition plans is therefore how to credibly communicate these. On the flipside of the coin, investors looking to invest in firms that will be profitable in a net zero economy need a way to ensure investee firms indeed transition.

This is where sustainable finance can offer remedy. Different innovative financial instruments have evolved in the green and sustainable finance space. The general idea is instead of just publishing words and plans, to “put your money where your mouth is” and link financing to sustainability.

A more established instrument are green bonds, which are supposed to directly finance green activities. Academic research finds that these are considered a credible instrument to communicate commitment to the environment (Flammer, 2021). Flammer (2021) finds benefits both on the environmental side – lower emissions and higher environmental ratings – as well as on the financial side, in the form of a diversification of the investor base and more long-term ownership.

One particularly suitable instrument for transitioning is sustainability-linked debt. First it is noteworthy that the debt market has a key role to play in supporting the transition as primary market transactions occur periodically, according to refinancing cycles. This is not the case for equity, where the majority of transactions occur between investors on the secondary market. In this case, the corporate cash flow is not directly affected (Hoepner & Schneider, 2022b).

Sustainability-linked bonds (SLBs) are one type of sustainability-linked debt, which the International Finance Corporate (IFC, World Bank Group) recently called “one of the fastest-growing corners of finance” (IFC, 2023). Their unique feature is that future sustainability targets are directly linked to cost of capital through coupon step up (or down) payments. Effectively that means that a borrower commits to certain sustainability targets in the future and incurs a financial penalty when missing them. For the investor on the other hand, it means that in case the issuer does not follow through on their promise they get financially compensated. Table 2 shows an example of a sustainability-linked bond from the chemical industry.

Table 2: Exemplary sustainability-linked bond from the chemical industry, source: Lanxess (2021)

<b>Issuer Name</b>	Lanxess AG
<b>Issue Date</b>	December 2021
<b>Maturity Date</b>	December 2029
<b>Bond Value</b>	600 mio EUR
<b>Coupon</b>	0.625 percent
<b>Target</b>	Scope 1 & 2 CO <sub>2</sub> e emissions reduction by 600,000 metric tons to 2.6 million
<b>Step Up/Step Down</b>	If Lanxess does not achieve the target, the interest rate will increase by 0.250 percentage points per annum for subsequent interest periods until maturity.
<b>Framework</b>	<a href="https://lanxess.com/-/media/Project/Lanxess/Corporate-Internet/Investors/Fixed-Income/Debt-Issuance-Programme/2021/LANXESS_SLB_Framework_May2021.pdf">https://lanxess.com/-/media/Project/Lanxess/Corporate-Internet/Investors/Fixed-Income/Debt-Issuance-Programme/2021/LANXESS_SLB_Framework_May2021.pdf</a>

SLBs are general purpose financial instruments and differ conceptually from green bonds, which are use-of-proceeds type of instruments. The difference in design allows sustainability-linked bonds to be applied more generally and to finance the transition of not yet green activities (forward looking Key Performance Indicators for sustainability performance). On the other hand, the proceeds of a green bond must be allocated to activities which are already green (backwards looking). This likewise means that while a SLB can be used for refinancing of any maturing security, a green bond can only refinance green activities. Overall, the hypothetical amount of issuance for SLBs is unlimited – any bond issued could be sustainability-linked – while the amount feasible to be issued as green bonds is limited to the volume of existing green activities. Other important differences include how the greenness is priced: While the Greenium for green bonds is determined in the market, SLBs have step up (or down) or penalty payments as legally enforceable covenants. Covenants are by no means a new concept in finance, predating their use in SLBs, and therefore easily applicable.

Still, in the nascent markets greenwashing concerns are not negligible. Unambitious or irrelevant targets may delay real progress. For climate change, especially in energy related sectors, all three emission scopes should be addressed. Absolute emission reductions should be prioritized over emission intensity improvements. In Signalling Theory (Spence, 1973), a signal must be costly to be credible.

Thus, imposing substantial penalties for missing targets are key. Here the devil may be in the detail: Do payments occur throughout the duration of the bond and accumulate when targets continue to be unmet or is there only a once off payment close to maturity? Ul Haq and Doumbia (2023) point out structural challenges while Erlandsson et al. (2022) offer a risk-neutral present value scenario approach for the pricing of step-down structures.

There are some support resources available to foster SLB uptake and ensure their integrity, though so far these are voluntary. For example, the International Capital Market Association (ICMA) has published Sustainability-Linked Bond Principles including an illustrative KPIs registry (ICMA, 2023). It is notable that the language around penalties for missing targets is soft and indicates optionality, despite being recognised as a key feature:

“The cornerstone of an SLB is that the bond’s financial and/or structural characteristics can vary depending on whether the selected KPI(s) reach (or not) the predefined [Sustainability Performance Target(s)], i.e. the SLB will need to include a financial and/or structural impact involving trigger event(s).” The Climate Bonds Initiative (CBI) also issues guidance for sustainability-linked bonds as transition finance instruments (CBI, 2022a). These specifically stress the importance of strong structures around call dates and KPI observation dates.

Increased scrutiny can be observed as the sustainable debt market is maturing. This is for example evident in increasing amount of green bonds being rejected by CBI because of quality concerns (CBI, 2022b): 1 in 4 US Dollars did not meet their standards. The majority of the excluded bonds originated from China.

Yet the bond market is not the only place where sustainability metrics get linked to cost of capital. Sustainability-linked loans (SLLs) are similarly becoming popular. In 2019, specialty chemical firm Kemira agreed on three sustainability KPIs for its five year 400 mio EUR revolving credit: emission efficiency, generating half its revenue from products enhancing customers' resource-efficiency and maintaining the highest rating from external rater EcoVadis (Kemira, 2019). Other examples of industrial firms taking SLLs include DSM, Indorama Ventures, Solvay, and Stora Enso.

The flexible design of linking capital cost to sustainability indicators naturally allows to factor in different facets of sustainability, beyond climate change mitigation. For the chemical industry, indicators revolving around recycling and pollution prevention seem sensible – a conceivable KPI could be the phase out of PFAS. The example of Lanxess' 1 bn EUR revolving credit facility demonstrates that also social goals are feasible: Interest rates are not only linked to the successful reduction of its CO<sub>2</sub>e emissions (Scope 1) but also raising the share of women on the top three management levels (Lanxess, 2021). This case also highlights that multiple targets can easily be featured in the same sustainable debt instrument.

Even if a company does not participate in the sustainable finance market, the traditional corporate financing of a firm will also be affected by sustainability. "ESG" - the acronym for environmental, social, and governance factors - is considered by rating agencies when assessing credit worthiness (see for example Moody's scorecard (Moody's, 2022)).

## Conclusion

Overall, the chemical industry could play a key enabler role in the sustainable transition of our economy. While there are many challenges to be resolved, the chemistry underlying supply chains especially in the manufacturing industries could be the engine of innovation.

Greenwashing poses a real threat and must be managed as a risk. The underlying targets for sustainability-linked debt must be ambitious and relevant, and penalties for missing targets substantial. While the sector in the past had been "a blind spot" (Hawker, 2021) for investors, the increased interest will also bring more scrutiny. Additionally, changing regulation is adding to pressure in transition risk.

To unlock the power of the sector, significant investment is needed. Innovative sustainable finance instruments when applied appropriately could hereby be a catalyst for change. Sustainability-linked debt has successfully been obtained by firms in the sector. It could be a key tool to both raise funds for the transition and credibly communicate transition plans to capital providers.

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# Commentary

## How to Enable the Transition From Fossil to Renewable Carbon in the Chemical and Material Sector

Michael Carus \* and Christopher vom Berg \*\*

### Renewable Carbon Initiative (RCI): From international brands to leading chemical and bioeconomy companies to innovative start-ups for CO<sub>2</sub> utilisation, companies are collaborating to guide a smart transition from fossil carbon to renewable carbon

The climate crisis is accelerating at an unprecedented pace, with global warming, greenhouse gas emissions and deforestation leading to food insecurity, global health problems and biodiversity loss. What is the primary cause of human-made climate change? The usual answer is: CO<sub>2</sub> and other greenhouse gases. But is CO<sub>2</sub> really the core of the problem? Might it not be more relevant to consider where CO<sub>2</sub> originates? Recent climate data indicates that about 70% of anthropogenic climate change comes directly from extracted fossil carbon from the ground, while the other 30% comes from agriculture and forestry – mainly land-use change and livestock production. The UN Secretary-General António Guterres warned that fossil fuels are destroying the planet, and that latest IPCC reports “must sound a death knell for coal and fossil fuels.”

In other words, CO<sub>2</sub> is not at the core of the climate problem. CO<sub>2</sub> can actually be cycled between atmosphere, biosphere and technosphere. Instead, the core issue is the additional fossil carbon that is taken out of the ground via crude oil, natural gas or coal, which is utilised in our technosphere and ultimately released in the atmosphere as additional CO<sub>2</sub> emissions. The conclusion is clear: in order to rapidly mitigate climate change and achieve our global ambition for greenhouse gas emission reductions, the inflow of further fossil carbon from the ground into our system must be reduced as quickly as possible and by high volumes. In the energy and transport sector, this means a vigorous and fast expansion of renewable energies, hydrogen and electromobility, the so-called decarbonisation of these

sectors. But the chemical and materials industries have a continuing and even increasing demand for carbon and are essentially only possible with carbon-based feedstocks, as most of their products cannot do without carbon. Unlike energy, these sectors cannot be decarbonised and a new strategy needs to be found.

The Renewable Carbon Initiative (RCI) ([www.renewable-carbon-initiative.com](http://www.renewable-carbon-initiative.com)) was created after observing the struggles of the chemical and material industry in facing the enormous challenges to meet the climate goals set by the European Union and the sustainability expectations held by societies around the globe. It was clear that the industry has to go beyond using renewable energy and also consider their raw materials. Because decarbonisation is not an option for the chemical and material sector, as it is entirely based on the use of carbon, an alternative strategy is required: defossilisation through renewable carbon – carbon from above the ground: biomass, CO<sub>2</sub> and recycling.

In light of the terrible war in the Ukraine, the renewable carbon concept becomes even more relevant. The defossilisation of our entire economic system is about more than climate protection only, it is also about the independence of economies that are not viable without fossil raw materials today.

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Eleven leading companies from six countries founded the RCI on 23 September 2020, with nova-Institute as the initiator, executive office and scientific backbone with more than 40 scientists from a wide spectrum of expertise. Three years later, RCI has grown to nearly 70 members and 11 partners, including well known large suppliers and brands.

The initiative aims to support and speed up the transition from fossil carbon to renewable carbon for all organic chemicals and materials. The RCI addresses the core problem of climate change, which is largely related to extracting and using additional fossil carbon from the ground.

The vision is stated clearly: By 2050, fossil carbon shall be completely substituted by renewable carbon, which is carbon from alternative sources: biomass, direct CO<sub>2</sub> utilisation and recycling. The members are convinced that this is the only way for materials, chemicals, plastics and other derived products to become more sustainable, more climate-friendly and part of the circular economy – part of the future. The RCI urges the industry to go beyond just using renewable energy and face the issue that ALL fossil carbon use has to end, as the carbon contained in the molecules of organic chemicals and materials is prone to end up in the atmosphere sooner or later as well. Only a full phase-out of fossil carbon will help to prevent a further increase in CO<sub>2</sub> concentrations. And this is a long and challenging journey, because today 93% of the carbon used in the European chemical industry comes from fossil sources, mainly oil and natural gas.

Michael Carus, CEO of nova-Institute and executive manager of the RCI: "This is about a fundamental change in the chemical industry. Just as the energy industry is being converted to renewable energies, so renewable carbon will become the new foundation of the future chemical and material industry."

For the first time since the industrial revolution, technology allows us to decouple chemical, plastics, fibre and other material industries from the use of fossil carbon. This is a fundamental game-changer, which inherits the potential for significant impact on climate protection since most of the embedded carbon in global commodities and consumer goods finds its way into the atmosphere.

The renewable carbon strategy unites all carbon sources from above the ground, providing a framework for future investments and a strategic direction to reduce dependency

on fossil carbon from below the ground. This renewable carbon transformation is driven by a mix of international brands, established suppliers, SMEs and start-ups and the concept allows them to think beyond established boundaries to stop the influx of fossil carbon from below the ground.

Transitioning to renewable carbon requires significant industry efforts, which must be supported by policy measures, technology developments, and major investments. A supportive policy framework is crucial to achieve a rapid and large-scale shift away from fossil carbon. Responsible carbon sourcing, considering planetary boundaries and societal foundations, is essential. A comprehensive carbon management strategy, tailored to regional and application-specific factors, is needed to determine the most sustainable carbon source within the renewable carbon family. This will facilitate the complex transition from fossil carbon to renewable energy and renewable carbon across all industrial sectors.

Michael Carus, founder and executive manager of RCI, focuses on the policies that will make the change possible: "It is clear what needs to be done, the technologies exist and many companies are willing to invest in renewable solutions. What is missing now are smart policies to build the bridge between now and 2050 for companies to remain competitive in the sustainability transformation."

#### **How can the lack of a regulatory framework be overcome?**

In a comprehensive member survey in summer 2023, the Renewable Carbon Initiative (RCI) has collected ideas and opinions on what is needed to enable the transition from fossil to renewable carbon in Europe. The feedback paints a clear picture and is a call to action.

#### **There is no policy to incentivise the shift from fossil to renewable feedstocks in chemicals and plastics.**

RCI members urge policy makers to develop an appropriate regulatory framework to promote the use of renewable carbon feedstocks. To drive this transition, the utilisation of non-fossil feedstocks must be made attractive to producers and consumers. When it comes to chemicals and derived materials, the European Union mostly approaches the sector via restrictive policies, for example via REACH or the Single-Use Plastics Directive. But such policies are hardly a viable tool to enable transformation strategies,

guide development towards long-term targets and promote innovation/uptake of renewable carbon. The EU should investigate and consider more incentive-focused policies as a necessary tool to enable a guided transition. This could greatly accelerate the transformation towards renewable carbon, perhaps like it is currently happening in the US and China with clear support for carbon capture and bio-based plastics through regulation. The RCI believes that the current policy approach, which is more focused on banning old technologies, should be adapted towards a more supporting framework that enables new technologies and solutions for the chemical industry. From regulations that aim to prohibit to regulations that enable.

### **Possible instruments and measures to accelerate the transition to renewable carbon**

RCI members identified several concrete instruments and measures to improve the economic framework conditions for the European chemicals and materials industry to develop into an innovative, strong, competitive and sustainable sector.

New technologies require new investment and, especially when economies of scale are not yet available, cannot compete directly with established fossil systems that have been optimised over decades. Therefore, policy guardrails are needed to make the transition happen – and to reduce or eliminate the huge and ongoing fossil fuel subsidies. Even the introduction of a fossil carbon tax on the chemical industry has been proposed by some RCI members.

One suggestion from many RCI members is minimum quotas for renewable carbon content in different application sectors, combined or specific quotas for recycling, bio-based and CO<sub>2</sub>-based content. Such quotas have been and still are successfully used for the bioenergy/biofuels sector in the Renewable Energy Directive – extending this concept to chemicals and materials could bring benefits to that sector as well. Creating demand for renewable carbon through the policy framework will lead to rapid investment and production. Other proposals called for a proper carbon accounting mechanism, CO<sub>2</sub> border adjustment and verified proof of sustainable production, all of which could make a

difference to fossil-based products, especially imports. Extended Producer Responsibility (EPR) might be another opportunity where the transition to renewable carbon could be supported, especially if Scope 3 emissions are included in CO<sub>2</sub> emissions.

Current assessment methods of and restrictions on sustainable carbon feedstocks that can be converted are another significant barrier to achieving the required volumes. In the case of biomass, it is the lack of acceptance of food and feed crops as a sustainable option; in the case of CCU<sup>1</sup>, the focus on biogenic point sources and the lack of recognition as a strategic key technology for a net-zero; and in the case of recycling, the slow acceptance of chemical recycling, without which the carbon cycle cannot be closed. For all production sectors, the supply of green energy at (industrially) affordable and (internationally) competitive prices is crucial. Solar and wind energy as well as green hydrogen should be massively expanded.

<sup>1</sup> CCU stands for Carbon Capture and Utilisation and is a process for capturing CO<sub>2</sub> from fossil or biogenic sources (such as power plants) or from the air (direct air capture) and using it as a feedstock for the chemical industry.

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